



pennie[®]



Community Partner Workgroup

June 17, 2022



MS Teams Live Conference Call



All attendees' lines are muted



All questions can be typed using the Chat function.

Pennie Reps will answer them one-on-one, publish, or audibly address.

Today's Agenda



1. Welcome & Community Partner Update
2. Updates on PHE Unwinding & ARP Subsidies
3. Upcoming System Enhancements
4. Understanding APTC Calculations & Mid-Year Changes
5. Questions & Feedback



Pennie Community Partner Updates

PCW Q&A Resources

Resources - <https://agency.pennie.com/pennie-community-workgroup/>



Official Site of the Pennsylvania
Health Insurance Exchange Authority

[About](#)
[Board ▾](#)
[Brokers](#)
[Assisters](#)
[Workgroup](#)
[Resources ▾](#)

Visit Pennie

Introducing the Pennie Community Workgroup

Pennie has decided to combine the Broker Workgroup, the Outreach and Education Workgroup, as well as the Broker and Assister Lunch and Learns to form one unified, expanded workgroup called the Pennie Community Workgroup.

This group will meet virtually, usually the second Friday of every month from 11:00 am to 12:00 pm. These meetings will focus on hot topics in the marketplace, system updates, and technical tutorials related to the Pennie platform.

Apr 8, 2022: [Agenda](#) | [Meeting Recording](#) | [Meeting Deck](#) | [Q&A Document](#) 

May 20, 2022: [Agenda](#) | [Meeting Recording](#) | [Meeting Deck](#) | [Q&A Document](#) 

Jun 17, 2022: [Agenda](#) | [Meeting Link](#) | Meeting Deck

July 15, 2022: [Agenda](#) | [Meeting Link](#) | Meeting Deck

Aug 12, 2022: [Agenda](#) | [Meeting Link](#) | Meeting Deck

Sept 9, 2022: [Agenda](#) | [Meeting Link](#) | Meeting Deck

Oct 7, 2022: [Agenda](#) | [Meeting Link](#) | Meeting Deck

Nov 18, 2022: [Agenda](#) | [Meeting Link](#) | Meeting Deck

Dec 9, 2022: [Agenda](#) | [Meeting Link](#) | Meeting Deck

Community Partner Updates

Resources - agency.pennie.com/toolkit



Pennie®, You, and Your Employees

If you're interested in quality, affordable health coverage for you and/or your employees, consider individually shopping through Pennie!

What is Pennie®?

Pennie is PA's official health and dental insurance marketplace and the only link to financial assistance to help reduce the cost of coverage and care. Nine out of ten Pennie customers qualify for financial assistance.

Pennie does not offer group coverage, but individual health and dental coverage through Pennie can be an affordable option worth exploring for you and your employees. Yes, stand-alone dental plans are available!

How do I enroll?

Pennie allows you to easily shop, compare, and check if you qualify for financial assistance.

- 1 Use our Plan Comparison Tool to preview budget-friendly plans in your area.
- 2 Start your application. Make sure you have your household information, pay stubs, tax forms, etc.
- 3 Shop, filter, and enroll in a health and/or dental plan that best fits your needs.
- 4 Pay your first month's premium. Coverage officially begins when that is paid before the policy effective date.
- 5 You're covered! Now, let's get back to business.



Request printed Pennie materials to share with your employees at agency.pennie.com/materialrequest

pennie.com
1-844-844-0040

pennie

Small Business Factsheet

If you're interested in quality, affordable health coverage for you and/or your employees, consider individually shopping through Pennie!

English

Spanish (Soon)

pennie® connecting Pennsylvanians to health coverage™

Need Insurance? Pennie gets you covered!

Pennie is the Commonwealth of PA's official health & dental insurance marketplace and the only link to financial assistance to help reduce the cost of coverage and care. See your savings & get local, personalized help today!

When Can I Get Covered?



Open Enrollment

November 1st to January 15th



Special Enrollment

January 1st to December 31st

If you experience a Qualifying Life Event such as loss of health coverage, marriage, change of residence, or many others, you can enroll in a Special Enrollment Period, anytime outside open enrollment. [Click to learn more!](#)

Multilingual support and translation services available both online and via phone!
Ayuda disponible en Español!

pennie.com • 1-844-844-8040

[f](#) [in](#) [v](#) [t](#) PenniePA PennieOfficial

pennie

Waiting Room Flyer

Learn more on how and when you can get covered through Pennie!

English

Spanish (Soon)

Community Partner Updates

English – Spanish Glossary of Terms

Pennie Educational Materials

- Fact Sheet - Small Business Owners
- Hospitals & Health Centers



Community Partner Updates

Do you know someone in the community whose life has been impacted by the enhanced financial assistance that was provided under the American Rescue Plan?

Pennie would love to hear their story.

Submit testimonials at: <https://pennie.com/community-partners/>

- Go to "Let's Talk More" (at the bottom)
- Check - "I'd like to share an idea with Pennie."

What to include in your submission -

- Example - "In Pennsylvania, Jill, a mom with two children living in Johnstown, could not afford to purchase coverage. Through the American Rescue Plan funding, Jill was able to enroll in a plan with a \$0.00 premium."
- Please include First Name, City or Town in PA, Household or Business Details, and How Much They Saved (if you know that).

Pennie Advisory Council Materials

Resources - <https://agency.pennie.com/agency-partners/advisory-council-agendas/>

pennie Official Site of the Pennsylvania Health Insurance Exchange Authority

About Board Brokers Assisters Workgroup Resources Visit Pennie

Advisory Council Agendas

The next Advisory Council meeting will be held on June 2nd, 2022.

Meeting Link Meeting Agenda

2022

June 2nd, 2022: Meeting Link | Meeting Agenda | Meeting Deck



Updates on PHE Unwinding

Updates on PHE Unwinding

What is Public Health Emergency (PHE)?

- Prevents states from disenrolling any beneficiary who was enrolled in Medicaid (MA) as of March 18, 2020
- Responsible for significant increase in Medicaid enrollment in PA and across the country

What happens when PHE expires (“PHE Unwinding”)?

- DHS will have ~6 months to redetermine eligibility for individuals enrolled in MA due to the PHE
 - Latest estimates ~950k individuals could be ineligible for MA
- Individuals determined no longer eligible for Medicaid will need to find coverage elsewhere, including Pennie

What’s new regarding the PHE unwinding?

- PHE has been extended from 7/15/2022 until 10/15/2022
 - Possibility for additional extensions
- We continue to explore technical, operational, communication, & policy options to ensure a smooth unwinding period
 - In today’s Board meeting at 12pm, Board will consider policy proposal to allow customers losing coverage during PHE unwinding to be able to choose an earlier coverage start date

Stay tuned for more information in an upcoming community workgroup or check out [Pennie Board meeting materials](#).

*** Note: Given the many uncertainties around end of PHE, this information is subject to change.**

PHE Unwinding – A Possible Timing Scenario*

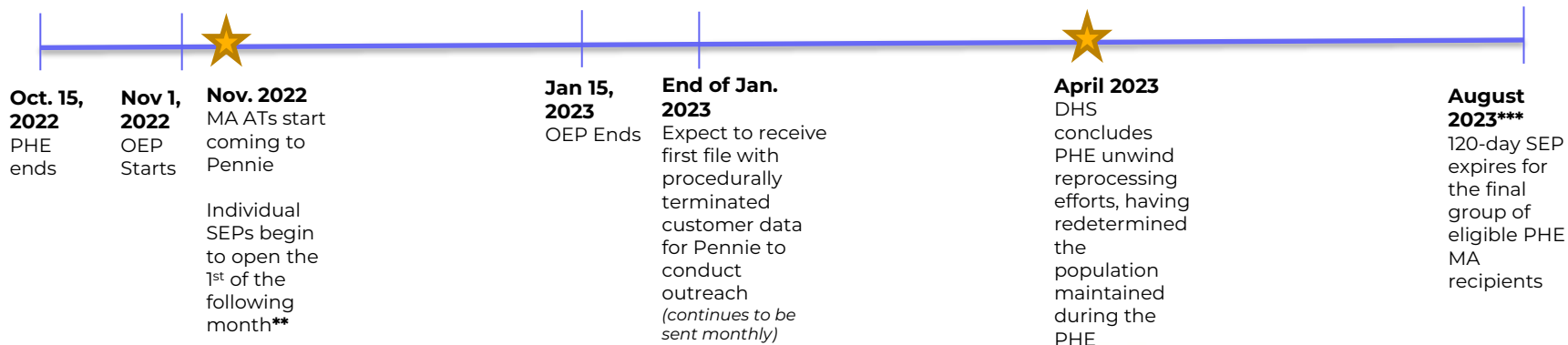
~This timeline is based on the assumption that the PHE ends 10/15 and would need to be adjusted if extended~

Nov 2022* – April 2023

DHS processes all MA recipients due for renewal during PHE Unwinding

April 2023 – August 2023***

Pennie continues to support enrollments until 120-day SEP window expires



The last MA AT tied to the PHE unwind will be sent to Pennie

*Subject to change.

** Two available QLES to open SEPs will be 1) Low-income QLE which will automatically open a SEP and 2) Loss of MEC QLE which would automatically open a SEP for MA ATs and run for 120 days.

***Exact date dependent on when DHS reprocessing activities officially conclude.

PHE Unwinding – Comms and Marketing Efforts and Timing

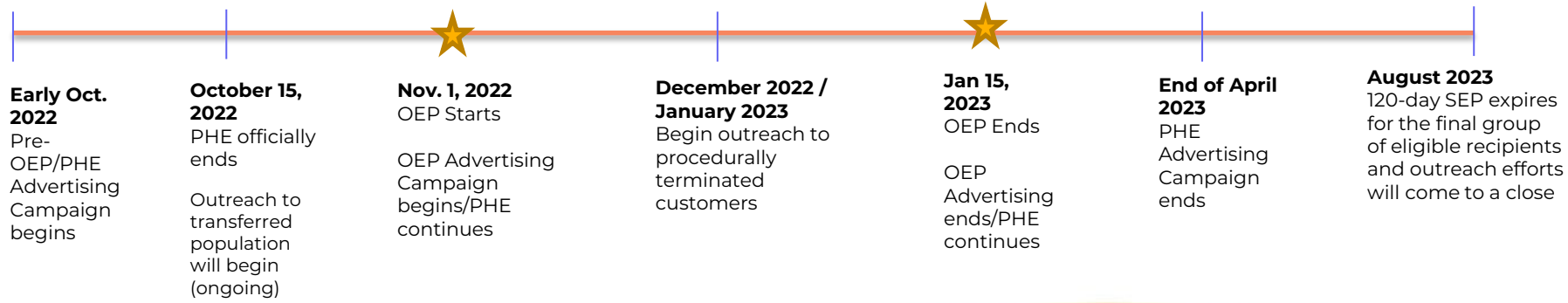
~All timeframes depicted on this slide rely on the same assumptions used in the previous timeline. If PHE is extended past 10/15, this slide will need to be updated~

Impacted Populations:

Population 1: Responded to packets, determined ineligible for MA, transferred to Pennie

Population 2: Did not respond to renewal packets - procedurally terminated

- DHS approval to contact prior to conclusion of reconsideration period
- Messaging to encourage continuity of coverage and to provide education about the pathways, either through responding to DHS' renewal packet or by applying directly w/ Pennie



* Stakeholder, media and partner outreach initiatives have already begun and are ongoing until the end of the PHE unwinding

PHE Unwinding – Comms & Marketing Efforts & Timing

- Stakeholder Outreach
 - Insurers/Brokers/Assisters/CSRs/Community Partners
 - Working with DHS to develop a stakeholder toolkit
- Owned Media
 - Mailer, notices, emails, outbound calling campaigns
 - Website, Social pages
- Earned Media
 - Working in coordination with DHS for press interviews, releases and conferences
- Paid Media – Advertising Campaign
 - Traditional, Digital, Out-of-Home and Lifestyle tactics
- Outreach
 - Healthcare provider outreach
 - YMCA Health Equity Tour
 - Sponsorships, conferences, festivals



Updates on American Rescue Plan (ARP) Subsidies

Update on ARP Subsidies

- Congress has not yet acted to extend the American Rescue Plan (ARP) subsidies past 2022.
- If no action is taken, the subsidies are set to expire at the end of this year.
- There is still time for Congress to act by passing a bill to include extending ARP subsidies. Pennie, along with other state-based exchanges, has continued to advocate for the extension of these subsidies and has asked for certainty on their extension as soon as possible to mitigate operational challenges.
- Expiration of ARP subsidies will have a grave impact on the progress PA has made in increasing enrollments and lowering the uninsured rate. A report published in May 2022 by the Robert Wood Johnson Foundation shares analysis which projects PA could experience an approximately **12%** decline in marketplace enrollment and an increase to the uninsured of approximately **7%**, from 2022 – 2023, if enhanced tax credits expire.¹
- While still continuing to advocate for extension, PA must also prepare for the possibility that ARP subsidies expire at the end of this year.

(1) <https://www.rwjf.org/en/library/research/2022/05/marketplace-pulse--the-coming-coverage-cliff--some-states-have-a-lot-to-lose.html>



Upcoming System Enhancements

Upcoming System Enhancements

FIXED – Income Missing from Medicaid/CHIP Account Transfer Applications

- Scenario: Pennie application sent to Medicaid, Medicaid denies eligibility & responds to Pennie.
- Issue: Response received from Medicaid includes has different income than original application sent to Medicaid. Result is incomplete household income used for APTC/CSR eligibility determination.
 - Only certain types of income impacted (e.g. social security, self-employment income)
 - Previously discussed in [February 2022 Lunch & Learn session](#)
- Issue fixed, should no longer see income missing from account transfer responses

Upcoming System Enhancements

Automated Eligibility for Medicaid Account Transfers (beginning 7/1/2022)

- Scenario: Application originates from Medicaid/CHIP and sent to Pennie
- Current functionality:
 - Pennie creates draft application, and notifies customer to take action
 - Customer must login to Pennie, click through the pre-populated application, and then submit to get eligibility determination.
 - Customer submits life event and then shops for a plan.
- New functionality:
 - Pennie submits application automatically, and notifies customer of eligibility determination.
 - Customer submits life event and then shops for a plan.
- Will apply to individuals losing coverage due to end of the public health emergency (PHE)



Understanding APTC Calculations & Mid-Year Changes

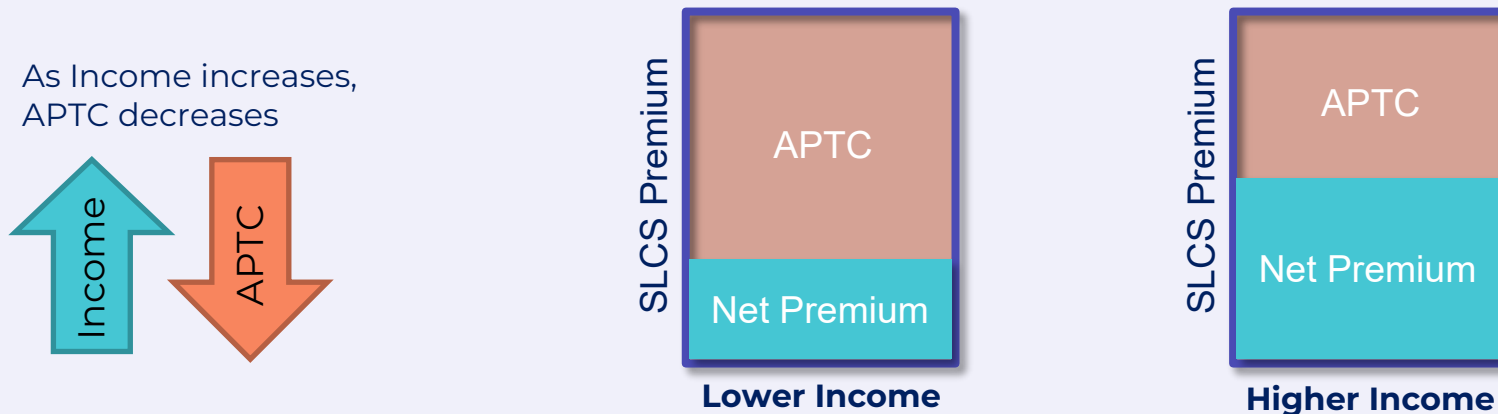
Advance Premium Tax Credit Calculations

Premium Tax Credit (PTC) –

- Reduces monthly premiums for marketplace coverage
- Based on your annual household income and household size
- Claimed on your federal tax return at the end of the year (reduced by any APTC received during the year)

Advance Premium Tax Credit (APTC)

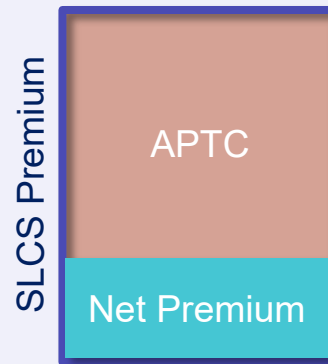
- The amount of tax credit you receive during the year in advance of filing your tax return
- Based on your estimate of your annual household income and household size
- If you use more APTC than PTC you qualify for at the end of the year, you repay the difference.



Advance Premium Tax Credit Calculations

Calculating Premium Tax Credit:

1. Determine annual household income and tax household size
 - Used to determine income as % of Federal Poverty Level (FPL)
2. Determine second lowest cost silver plan (SLCS) premiums
 - Only for enrolling individuals
3. Calculate annual net premium to enroll in SLCS plan
 - Use FPL to determine what percentage of household income customer should pay
 - Multiple that percentage by annual household income
 - Result is annual net premium for SLCS plan
4. Calculate tax credit needed to achieve annual net premium in SLCS plan
 - Subtract annual net premium from SLCS premiums
 - Result is maximum annual premium tax credit household eligible for



Advance Premium Tax Credit Calculations

Calculating Premium Tax Credit:

	Example 1 – \$60,000 HH income
1. Annual household income and household (HH) size.	Annual income = \$60,000 HH size = 5; FPL = 200%
2. Second lowest cost silver plan (SLCS) premiums <ul style="list-style-type: none"> Only for enrolling individuals 	2 Enrollees (\$500 / month, \$600/month) SLCS premiums = \$1,100/month = \$13,200/yr
3. Calculate annual net premium to enroll in SLCS plan <ul style="list-style-type: none"> Use FPL to determine what percentage of household income customer should pay Multiple that percentage by annual household income Result is annual net premium for SLCS plan 	200% FPL = 2% of HH income Net premium = HH Income * % of income = \$60,000 * 2% = \$1,200/yr
4. Calculate tax credit needed to achieve annual net premium in SLCS plan <ul style="list-style-type: none"> Subtract annual net premium from SLCS premiums Result is maximum annual premium tax credit household eligible for 	Annual APTC = SLCS premiums – Net Premium = \$13,200 - \$1,200 = \$12,000/yr or \$1,000/month

** Example includes approximations for illustrative purposes, assumes max APTC used each month, enrolled for 12 months.

Advance Premium Tax Credit Calculations

Calculating Premium Tax Credit:

	Example 2 – \$84,000 HH income
1. Annual household income and household (HH) size.	Annual income = \$84,000 HH size = 5; FPL = 275%
2. Second lowest cost silver plan (SLCS) premiums <ul style="list-style-type: none"> Only for enrolling individuals 	2 Enrollees (\$500 / month, \$600/month) SLCS premiums = \$1,100/month = \$13,200/yr
3. Calculate annual net premium to enroll in SLCS plan <ul style="list-style-type: none"> Use FPL to determine what percentage of household income customer should pay Multiple that percentage by annual household income Result is annual net premium for SLCS plan 	275% FPL = 5% of HH income Net premium = HH Income * % of income = \$84,000 * 5% = \$4,200/yr
4. Calculate tax credit needed to achieve annual net premium in SLCS plan <ul style="list-style-type: none"> Subtract annual net premium from SLCS premiums Result is maximum annual premium tax credit household eligible for 	Annual APTC = SLCS premiums – Net Premium = \$13,200 - \$4,200 = \$9,000/yr or \$750/month

** Example includes approximations for illustrative purposes, assumes max APTC used each month, enrolled for 12 months.

Advance Premium Tax Credit Calculations

Mid-Year Changes to Income:

- Since APTC is based on annual household income, mid-year changes to annual household income are more complicated.
- When income changes mid-year, we still look at an annual APTC calculation
- Therefore, we need to account for how much APTC the customer previously received to ensure that by the end of the year, customer doesn't receive too much (or too little) APTC

Example 3 – Mid-Year Income Change

- 1/1 – Enrolled with annual income \$60,000 (example 1)
- 7/1 – Change annual income to \$84,000 (example 2)



Advance Premium Tax Credit Calculations

Example 3 – Mid-Year Income Change

- 1/1 – Enrolled with annual income \$60,000 (example 1)
 - \$60,000 income = APTC \$12,000/yr or \$1,000/month
- 7/1 – Change annual income to \$84,000 (example 2)
 - \$84,000 income = APTC \$9,000/yr or \$750/month

	Annual Income	APTC Used (per month)
Jan	\$ 60,000	\$ 1,000
Feb		\$ 1,000
Mar		\$ 1,000
Apr		\$ 1,000
May		\$ 1,000
Jun	V	\$ 1,000
Jul	\$ 84,000	\$ 750
Aug		\$ 750
Sep		\$ 750
Oct		\$ 750
Nov		\$ 750
Dec	V	\$ 750
Year End	\$ 84,000	\$ 10,500

Exceeds \$9,000 / yr

X Method A - Use annual calculations from Example 1 & 2

Advance Premium Tax Credit Calculations

Calculating Premium Tax Credit with Mid-Year Income Change:

	Example 3 – Mid-Year Change to \$84,000
1. Annual household income and household (HH) size.	Annual income = \$84,000 HH size = 5; FPL = 275%
2. Second lowest cost silver plan (SLCS) premiums <ul style="list-style-type: none"> Only for enrolling individuals 	2 Enrollees (\$500 / month, \$600/month) SLCS premiums = \$1,100/month = \$13,200/yr
3. Calculate annual net premium to enroll in SLCS plan <ul style="list-style-type: none"> Use FPL to determine what percentage of household income customer should pay Multiple that percentage by annual household income Result is annual net premium for SLCS plan 	275% FPL = 5% of HH income Net premium = HH Income * % of income = \$84,000 * 5% = \$4,200/yr
4. Calculate tax credit needed to achieve annual net premium in SLCS plan	Annual APTC = SLCS premiums – Net Premium = \$13,200 - \$4,200 = \$9,000/yr or \$750/month
5. Calculate how much APTC is available for remainder of the year	APTC Used So Far = \$1,000 * 6 months = \$6,000 APTC Remaining = Annual APTC – APTC Used = \$9,000 - \$6,000 = \$3,000 or \$500/month (for 6 months)

** Example includes approximations for illustrative purposes, assumes max APTC used each month, enrolled for 12 months.




Advance Premium Tax Credit Calculations

Example 3 – Mid-Year Income Change

- 1/1 – Enrolled with annual income \$60,000 (example 1)
 - \$60,000 income = APTC \$12,000/yr or \$1,000/month
- 7/1 – Change annual income to \$84,000 (example 2)
 - \$84,000 income = APTC \$9,000/yr or \$750/month



Method B – Monthly APTC calculated for remainder of year

	Annual Income	APTC Used (per month)
Jan	\$ 60,000	\$ 1,000
Feb		\$ 1,000
Mar		\$ 1,000
Apr		\$ 1,000
May		\$ 1,000
Jun	V	\$ 1,000
Jul	\$ 84,000	\$ 500
Aug		\$ 500
Sep		\$ 500
Oct		\$ 500
Nov		\$ 500
Dec	V	\$ 500
Year End	\$ 84,000	\$ 9,000 

Max Annual APTC = \$9,000 / yr

** Example includes approximations for illustrative purposes, assumes max APTC used each month, enrolled for 12 months.

Advance Premium Tax Credit Calculations

Why does this matter?

Assisters and brokers serve as vital resources to help customers understand APTC, how it's calculated, and what to expect, especially with mid-year income changes.

Know how to use Pennie appropriately for each customer's situation.

- **Why should you use customer application to calculate APTC?**

- Application is the only way to get an accurate APTC eligibility determination based on all of the eligibility criteria that can impact a customer's eligibility
- For mid-year income changes, ALWAYS use application since we take into account customer's activity throughout the year
- Application results in calculations based on correct effective dates available to customer

- **When can you use Browse for Plans (anonymous shopping)?**

- Simple APTC estimate for customers with no Pennie activity in the current plan year
- Plan shopping for current Pennie customers who want to change plans but have no change in income, or change in number of people seeking coverage (these changes impact APTC)



Be aware if you use your own APTC calculation or estimate tools as they don't account for complexities and may not result in same result as applying through Pennie.



Questions & Feedback

We Want to Hear From You



Questions & Feedback – Always Welcome



**Call Customer
Service**

+1 (844) 844-4440

Mon – Friday
8:00 AM to 6:00 PM



**Send Us Your
Question**

brokers@pennie.com

assisters@pennie.com

pennie™

ADDRESS

312-318 Market Street,
Bowman Tower, Floor 3
Harrisburg,
Pennsylvania
17101

PHONE

+1 844-844-8040

WEB

pennie.com