



Broker Workgroup

January 8, 2021

- 1) Pennie Updates
- 2) Open Enrollment Status and Feedback
- 3) Refreshers and Reminders
 - a) Household Relationship Details
- 4) Overview of Pennie Eligibility Criteria
- 5) Data Matching Issues/Inconsistencies
 - a) Policy
 - b) Process
- 6) Special Enrollment Periods
- 7) Voluntary Terminations
- 8) Questions for Pennie

Pennie Updates



Agency Updates

Deadline approaching

- · Open Enrollment closes on Friday, January 15th
- . Call center will be open until midnight

Exchange Assister / Navigator Network

. Enrollment events schedule at pennie.com

Customer-facing pennie.com

- . Shifting language to SEP & Qualifying Life Events
- · Adding links for COVID-19 Education & Resources

Stakeholder Feedback Requested

- Only 4 questions
- . Link <u>here</u> & in chat

Pennie Open Enrollment Status and Feedback



Platform (Exchange) Metrics for 01/06/2021

		Grand Total
Enrollment Metrics For plan year 2021	Total enrollment	324,556
	Autorenewals	210,015
	Active renewals	51,810
	New enrollment	62,731

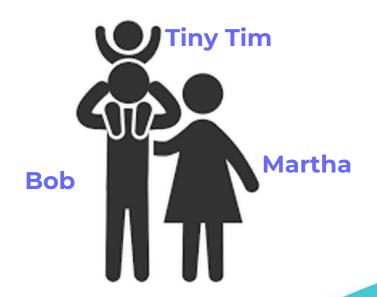
Broker and Assister Metrics for 01/06/2021

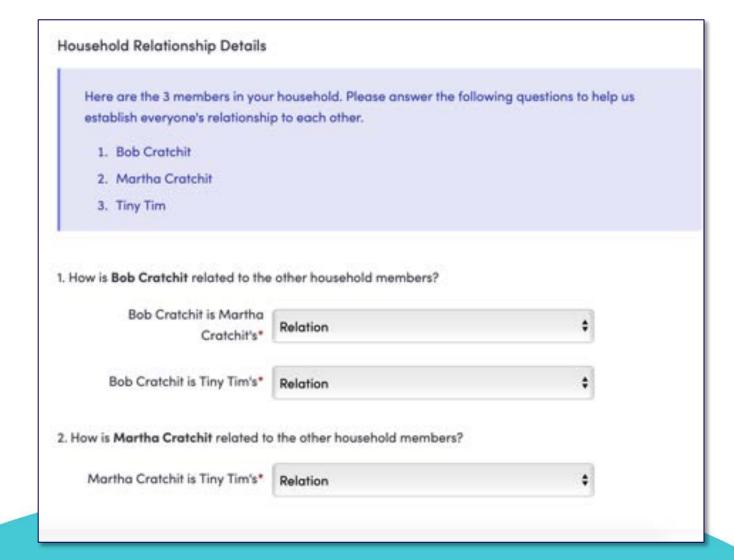
		Grand Total
Designations	Number of households with broker designations	95,168
	Number of households with assister designations	1,829
	Number of enrollments with broker designations	74,778
	Number of enrollments with assister designations	1,545

Refreshers and Reminders

Refresher: Household Relationships

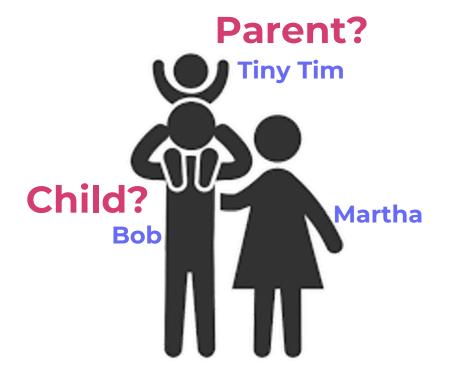
- Read CAREFULLY and REVIEW household relationships.
- Incorrect relationships result in delays in processing enrollments at the carrier.

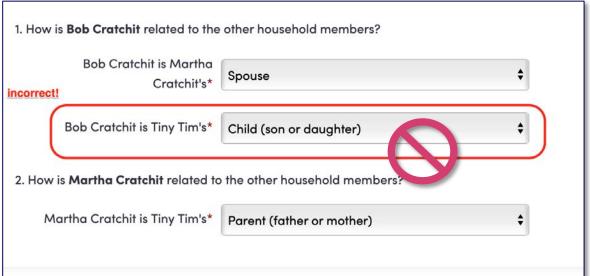






Incorrect Relationships

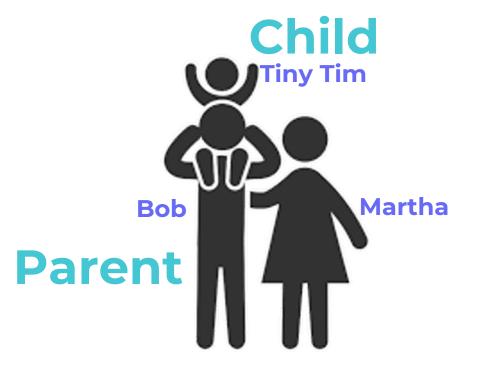




Household Members				
Name	Relation	Date of Birth	Seeking Coverage	
Bob Cratchit	Self	01/10/1980	Yes	
Martha Cratchit	Spouse	02/01/1980	Yes	
Tiny Tim	Parent (father or mother)	01/01/2016	Yes	



Correct Relationsh





usehold Members			
Name	Relation	Date of Birth	Seeking Coverage
Bob Cratchit	Self	01/10/1980	Yes
Martha Cratchit	Spouse	02/01/1980	Yes
Tiny Tim	Child (son or daughter)	01/01/2016	Yes

Reminder

 Go to <u>agency.pennie.com/brokers</u> for additional resources and information.



Get Certified

Brokers are vital to the entire Pennie ecosystem designed to provide a space for health insurance accessibility. If you would like to become a Pennie-certified broker, click here.



Create An Account

Click here for instructions on how to claim or create your account.



Get Help

Broker FAQ's

Broker Resources

Call 1-844-844-4440

Call Center Path of Least Resistance Steps



Overview of Pennie Eligibility Criteria



Pennie/Exchange Eligibility

An individual is eligible to enroll in QHP and/or QDP coverage through Pennie if they:

- ✓ are a resident of Pennsylvania;
- ✓ are a U.S. citizen, national, or lawfully present non-citizen (and reasonably expect to be a citizen, national, or a non-citizen who is lawfully present for the entire period for which enrollment is sought);
- ✓ are not incarcerated (other than incarceration pending the disposition of charges);
 and
- have a valid enrollment period

US Citizen & US Nationals

U.S. Citizen:

A U.S. citizen is someone who was born in the United States (including U.S. territories except for American Samoa) or who was born outside the U.S. and who:

- Was naturalized as a U.S. citizen; or
- Derived citizenship through the naturalization of their parent(s); or
- Derived citizenship through adoption by U.S. citizen parents, provided certain conditions are met; or
- Acquired citizenship at birth because they were born to U.S. citizen parent(s); or
- Is a U.S. citizen by operation of law.

U.S. National:

A U.S. national is someone who is either a U.S. citizen or non-citizen who owes permanent allegiance to the U.S.

All U.S. citizens are U.S. nationals, but not all U.S. nationals are U.S. citizens.

In nearly all cases, non-citizen U.S. nationals are people born in American Samoa or abroad with one or more American Samoan parent under certain conditions.



Lawfully Present Status

A lawfully present immigrant is/has ONE of the following:

- "Qualified non-citizen" immigration status without a waiting period
- Lawful permanent resident (LPR/Green card holder)
- Qualified non-immigrant status, including:
 - worker visas (such as H-1B, H-2A, H-2B),
 - student visas,
 - U-visa, T-visa, and other visas,
 - citizens of Micronesia, the Marshall Islands, and Palau
- Deferred Action Status, with the exception of Deferred Action for Childhood Arrivals (DACA)
- Legal status conferred by other laws

Humanitarian statuses or circumstances:

- Temporary protected status
- Special Juvenile Status
- Asylum applicants
- · Victims of human trafficking
- Refugees
- Cuban/Haitian Entrants
- Paroled into the U.S.
- Battered spouse, child, or parent
- Special Immigrant visa holders from Iraq or Afghanistan

Eligibility for Advance Premium Tax Credits (APTC)

To be eligible for premium tax credits or APTC in Pennsylvania, an individual must:

- ✓ Be eligible for coverage through Pennie;
- √ Have a household income between 100% and 400% of the FPL;
- ✓ Plan to file a federal tax return and, if married, plan to file a joint return;
- ✓ Filed taxes and reconciled any APTC received in previous years;
- ✓ Cannot be claimed as a dependent on someone else's tax return; and
- ✓ Not be eligible for another form of minimum essential coverage, including:
 - Offer of Employer-sponsored insurance that meets affordability standards
 - Medicaid/CHIP
 - Premium-free Medicare Part A
 - Enrolled in COBRA coverage outside of OE

100%-400% of Current Federal Poverty Level (FPL)

> Household of 1 \$12,760 - \$51,040

Household of 4 \$26,200 - \$104,800



Ensuring a Seamless Application Process

- Have all the information you need when applying for coverage, and Provide all the information you have (even if it is optional in the application):
 - Social Security Number (if they have one)
 - Alien Registration Number
 - Information from Naturalization Certificate or Certificate of Citizenship
 - W-2 form, or most recent paystubs if their income has changed since 2019
- Only attest to information in the application that you can verify
- Be prepared to submit documentation
 - Submit online, by fax, or by mail if needed
- Report changes to income or household within 30 days
 - Keeping income and household information up to date ensures you are getting the right level of financial assistance



Data Matching Issues/Inconsistencies



How Pennie Verifies Applicant Information

- Pennie uses the Federal Data Hub and other trusted electronic data sources to verify the applicant's self-attestation of eligibility for coverage as well as eligibility for financial assistance
 - Often data from the Hub is incomplete or outdated
 - <u>DMI FAQs https://help.pennie.com/hc/en-us/articles/360056789013-What-are-Data-Matching-Issues-Inconsistencies</u>
- As with any estimates or self-attestations, discrepancies will occur and require verification.
- If the data returned is not reasonably compatible with data from Pennie's verified data sources, further documentation will be required from the applicant to verify applicant information.
- This information can relate to citizenship, immigration status, enrollment in other forms of Minimum Essential Coverage (MEC), income, and other factors.



Data Matching Issues/Inconsistencies

When Pennie cannot verify attested information, a Data Matching Inconsistency (DMI) is opened and the customer receives 'conditional' eligibility to enroll in coverage.

Common eligibility DMIs

- Ex. Verifying citizenship for those who have gone through the naturalization process – Often SSA and SAVE do not have citizenship information for citizens born outside the U.S.
- Ex. Verifying lawful presence SAVE data often out of date

Common income DMIs

- Change in job or hours
- Change in household composition
- IRS data can be up to two years old

Why did your client get a DMI?

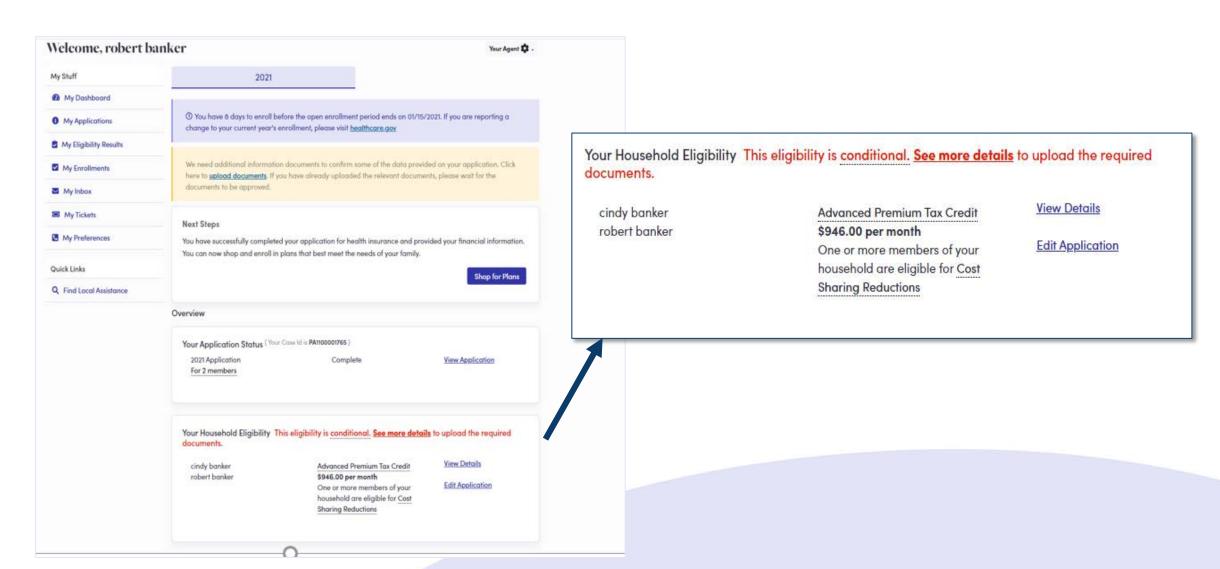
- Data may not be available through the federal data hub to verify attestations for some applicants for example:
 - Applicants who haven't filed taxes in past years
 - Individuals who become U.S. citizens after completing the naturalization process
 - Recent graduates new to the workforce

<u>or</u>

- Information in the hub may not be "reasonably compatible" with an applicant's attestations in situations, for example:
 - Changes in employment
 - Changes in household composition

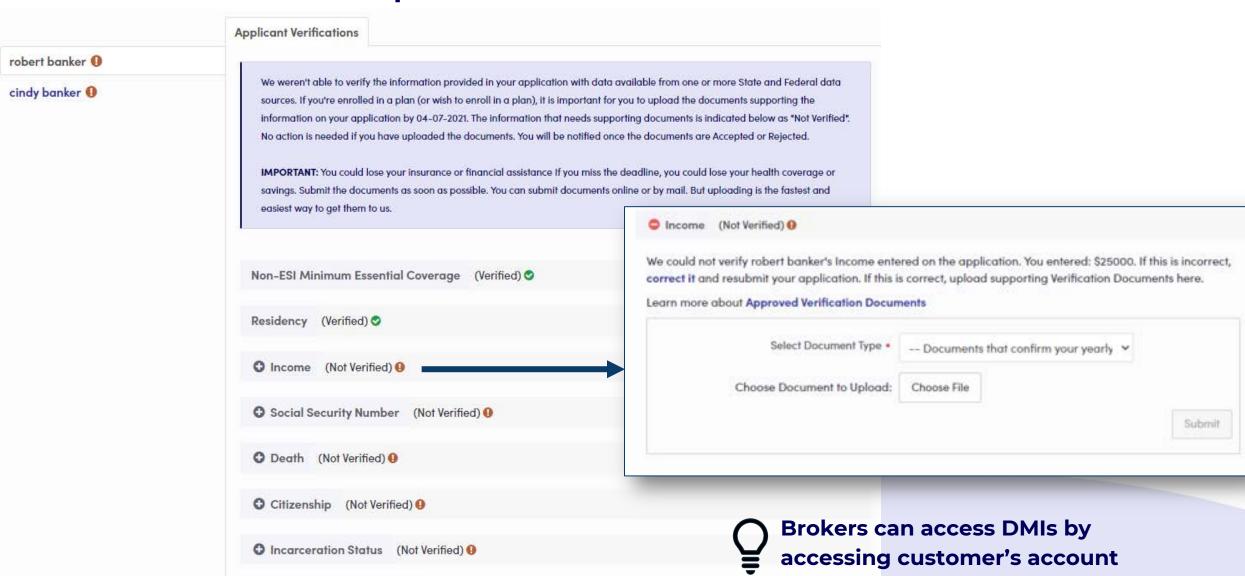


Customer DMI Example



Customer DMI Example

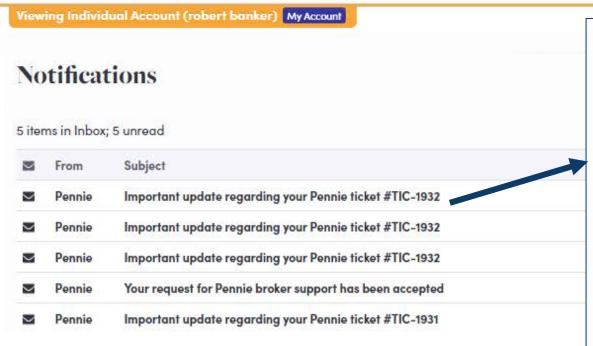
Minimum Essential Coverage (Verified)

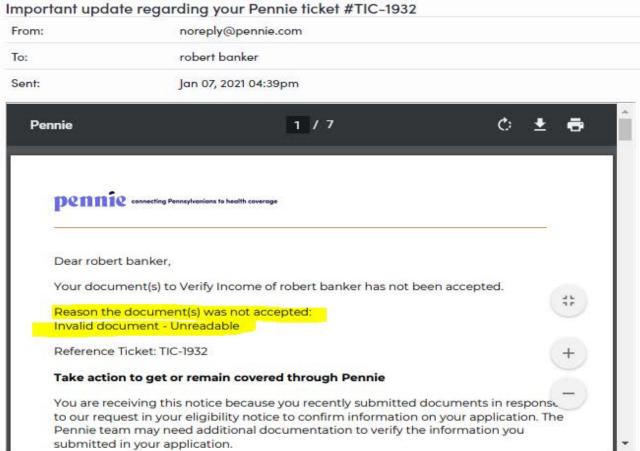


through broker portal

DMIs – Check Acceptance or Rejection of Customer Document Verification







Helping Customers with DMIs

Examples of documents customers can submit to resolve DMIs:

Change of Address within PA

- Copy of lease and record of most recent rent payment
- Mortgage deed showing primary residence

An Immigrant Non-Citizen or a Non-Immigrant Visa Holder

- I-551 resident alien card (green card)
- Temporary I-551 resident alien card (temporary green card)
- I-766 employment authorization card
- Proof of current visa status (for example, a stamp in your passport, or an approval letter from United States Citizenship and Immigration Services (USCIS))

Income

- Paycheck stubs
- 1040 federal or state tax return from previous year
- Wages and tax statements
- Monthly Benefit Statements
- W-2 form

Documents you can submit:

https://help.pennie.com/hc/enus/articles/360054981154-What-documentsshould-you-submit-to-resolve-a-Data-Matching-Issue-

Remember: Pennie Customer Service Representatives are standing-by –

Call: **1-844-844-8040**



Special Enrollment Periods



Pennie recognizes the following as qualifying life events for the purposes of conferring eligibility for a Special Enrollment Period (SEP).

SEPs come in two broad categories:

- For those already enrolled in QHP coverage and experience a change in circumstance, and
- 2. For those not currently enrolled in coverage through Pennie.

The following QLEs apply to those not yet enrolled in QHP coverage through Pennie:

- Loss of Minimum Essential Coverage (MEC)
- Birth/adoption
- Marriage
- Permanent move
- Newly eligible for APTC due to a reduction in income
- Change in employer coverage with gain in eligibility for APTC
- Gain lawfully present status
- Newly eligible due to release from incarceration
- Gain eligibility for HRA or QSEHRA
- Exceptional Circumstances
- Survivor of domestic abuse/Spousal abandonment
- American Indian/Alaska Native status



The following QLEs apply to those already enrolled in QHP coverage through Pennie:

- Birth
- Adoption
- Gain a court-appointed dependent
- Newly eligible/ineligible for APTC/CSR
- Move within PA
- American Indian/Alaskan Native (AI/AN) status
- Error caused by Pennie, Insurer, Broker, or Assister
- Death of subscriber or dependent
- Divorce

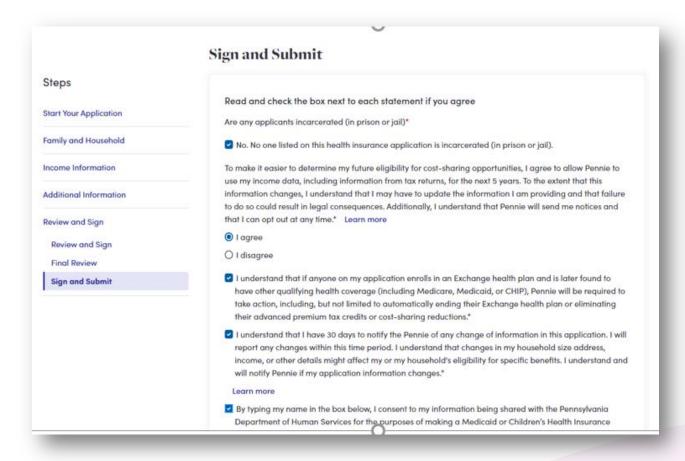
Examples of Life Events that do not trigger a SEP:

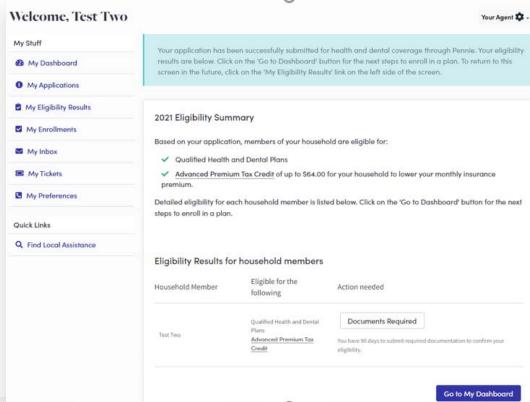
- Voluntary termination of coverage.
- Termination from other coverage for not paying premiums.
- Loss of eligibility for coverage the person was not enrolled in (i.e., loses job, but was not in the employer's health plan).
- Becoming pregnant (the child's birth triggers an SEP).

Pennie QLE/SEP Gating Rules

Policy Options	Applicable QLE/SEP
1. Self-attestation	 Birth/Adoption Loss of MEC Newly eligible/ineligible for APTC/CSR(current enrollees) Death Survivors of domestic violence, spousal abandonment AI/AN
2. Documentation BEFORE enrollment	 Marriage, Divorce Gain a court-appointed dependent Access to new QHP as a result of a move Gain lawful present status Newly eligible due to release from incarceration Newly eligible for APTC (not current exchange enrollees) Gaining eligibility for HRA or QSHERA Exchange, Broker, Assister, Insurer error, including health plan contract violation Exceptional circumstances

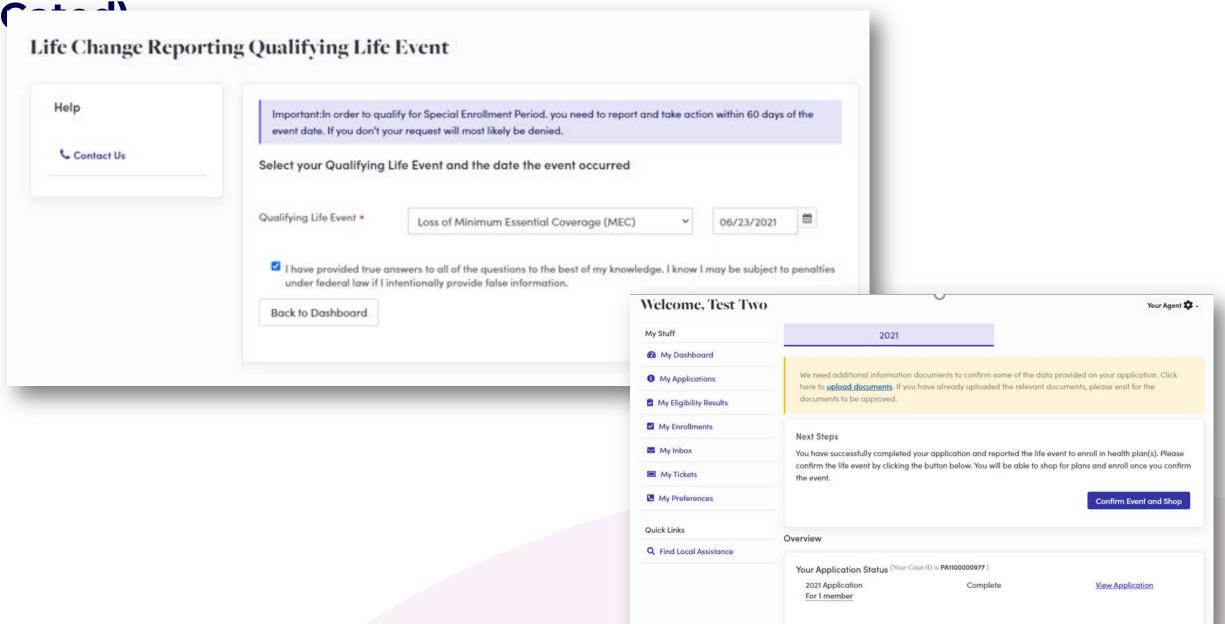
Qualifying Life Events & Special Enrollment Periods Applying for a QLE/SEP





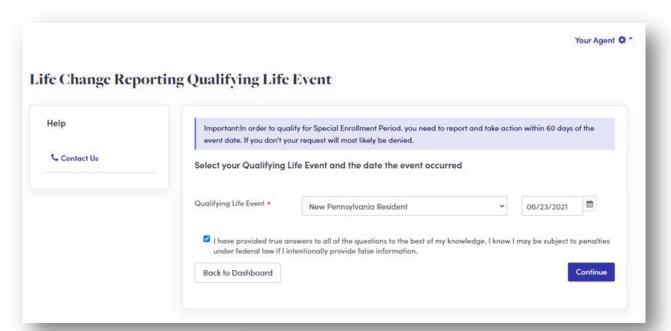


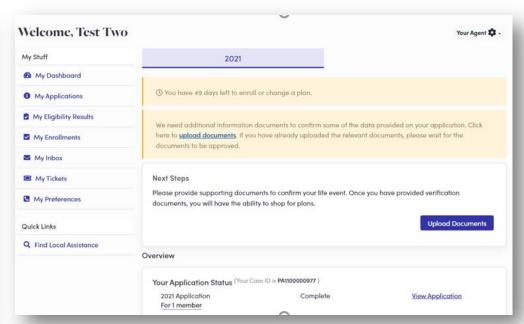
QLE/SEP - Loss of Minimum Essential Coverage (Non-

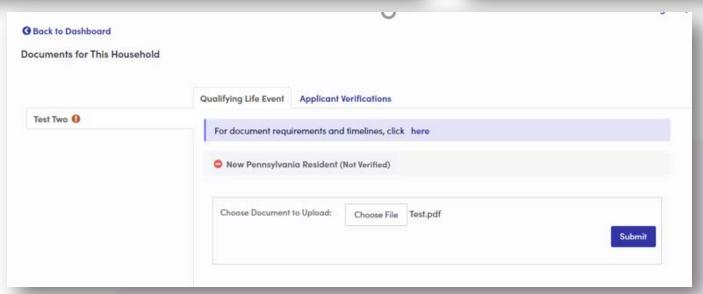




QLE/SEP - New PA Resident/Move within PA (Gated)



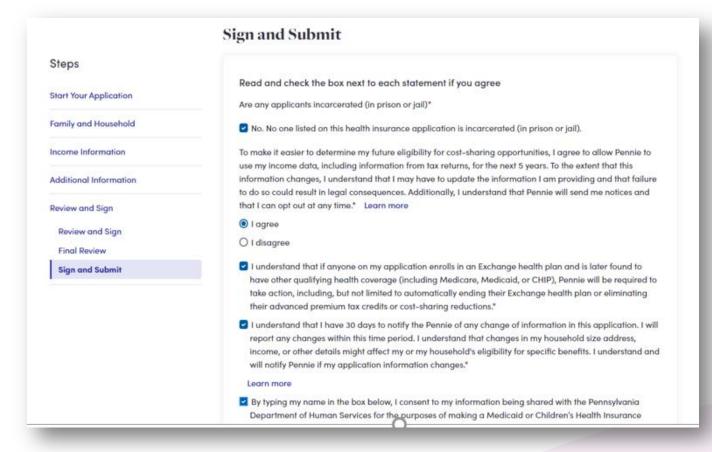


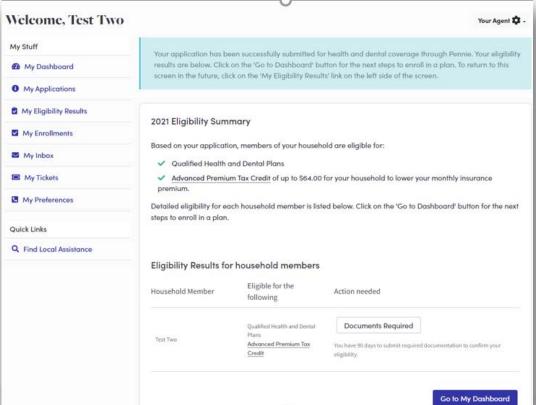




QLE/SEP Not-Gated Example

Loss of Minimum Essential Coverage









An enrollee can voluntarily disenroll with a <u>future coverage end date</u> at any time and choose the coverage end date of

- End of current month,
- End of next month, or
- End of the month after next.

Ex. Enrollee voluntarily disenrolls from coverage on March 14, 2021. The following coverage end dates are available:

- March 31
- April 30
- May 31

An enrollee can <u>retroactively</u> terminate coverage if they can demonstrate:

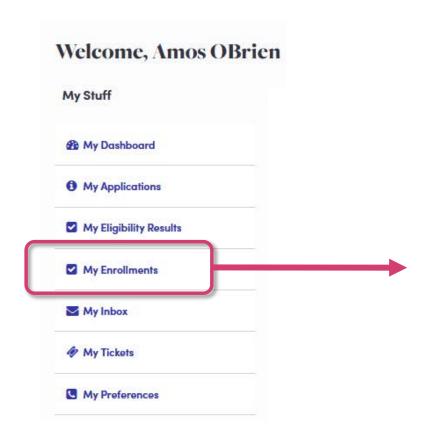
- A technical error or system failure prevented them from disenrolling; or
- Their enrollment was unintentional, inadvertent, or erroneous and was the result of the error or misconduct by Pennie staff; or
- They were enrolled in a QHP without their knowledge or consent by any third party.

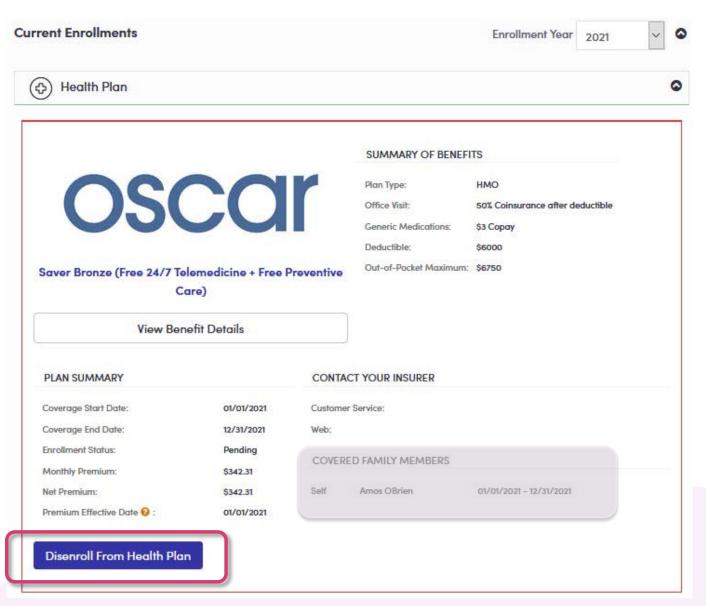
Must request disenrollment within **60 days** of discovering the error.

Report to Pennie Customer Service for review and approval of retroactive termination



Terminating coverage



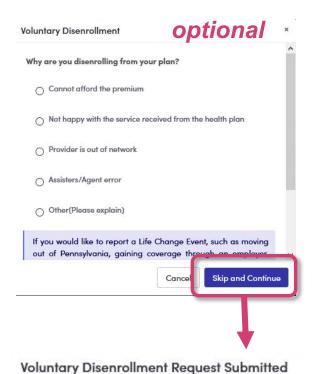




Enrollment Year

Voluntary Terminations Current Enrollments

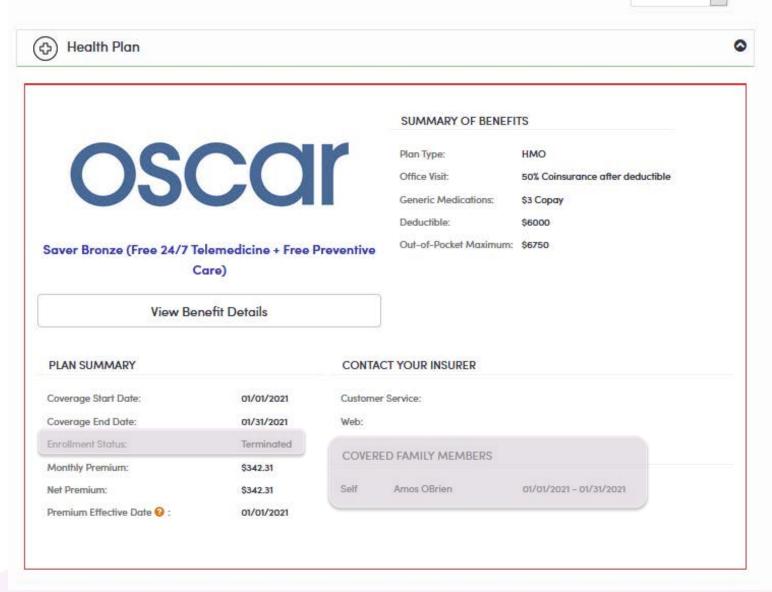
Terminating coverage



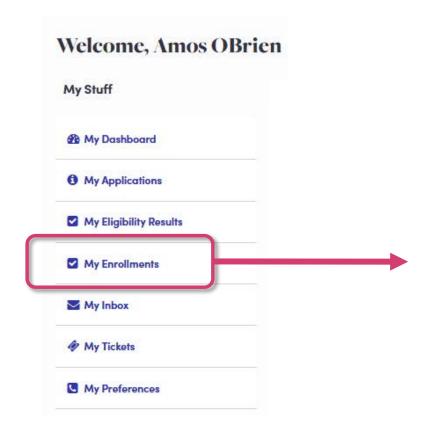
We have received your request for voluntary disenrollment. We will notify the insurance company of this request.

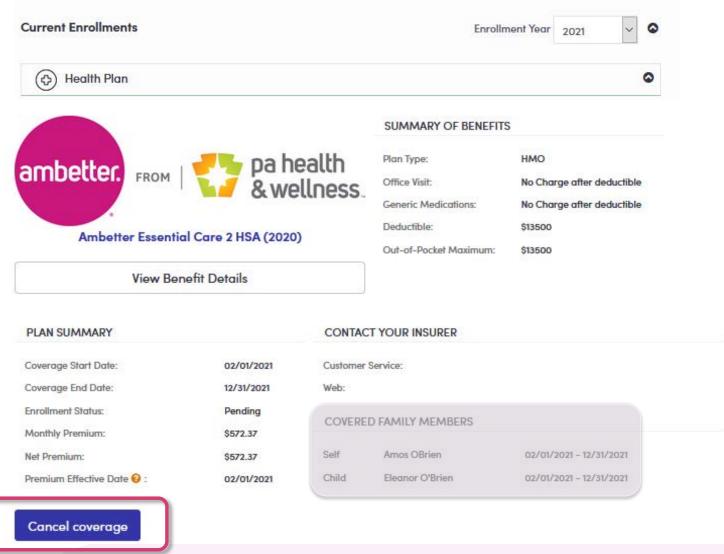
If you have any questions, contact Pennie Customer Service at 1–844–844–8040 or TTY 711.





Cancelling coverage



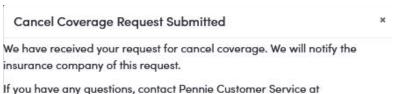




Cancelling coverage

Past Enrollments

Enrollment Year 2021

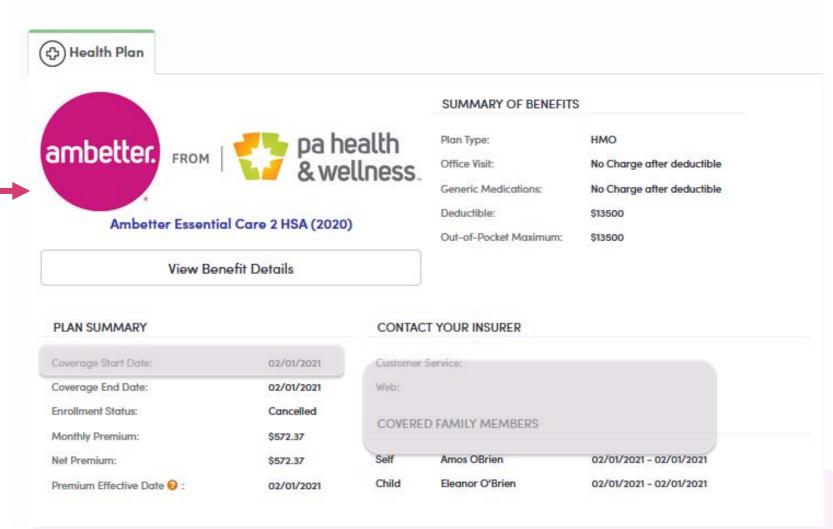


1-844-844-8040 or TTY 711.

Go To Dashboard

Call Pennie Customer Service to

- Cancel or Term only 1 member's coverage, not entire policy
- Term entire policy with a coverage end date beyond the current month
- Request retroactive term date





Questions for Pennie





ADDRESS

312-318 Market Street, Bowman Tower, Floor 3 Harrisburg, Pennsylvania 17101

PHONE

+1 844-844-8040

WEB

pennie.com