



Pennie Community Workgroup





All attendees' lines are muted



All questions can be typed using the Q&A function. Pennie Reps will answer them one-on-one, publish, or audibly address.

Today's Agenda



- Pennie Community Updates
- Operations Updates & System Enhancements
- Questions & Feedback

Pennie Community Workgroup Updates

agency.pennie.com/pennie-community-workgroup/

Enrollment Timeline



Special Enrollment Period (SEP)



December 15 Deadline Awareness Push

Owned Media

- Daily emails to customers with open and submitted applications – countdown to the deadline to enroll for 1/1 coverage
- Outbound calls to customers with submitted apps who are eligible for low-cost and no-cost plans
- Social Media Countdown Campaign

Earned Media

- Extensive push for tv and radio interviews leading up to the 12/15. If you see a story, please share!
- Press Release about the deadline distributing on 12/12

Paid Media

 Increase in our advertising campaign leading up to the 12/15 deadline





Open Enrollment Customer Service Hours

November 1 – January 15

Mon-Fri 8a-7p Sat 8a-1p Sun Closed

Extended Hours

Thu, 12/15/22 8a-10p Sun, 1/15/23 8a-11:59p

Holiday Closings

Thurs, 11/24/22 Thanksgiving Sat, 12/24/22 Christmas Eve

Mon, 1/16/23 Martin Luther King Day



1-844-844-8040 Customers

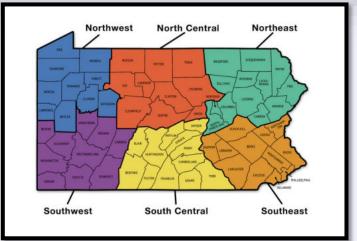
1-844-844-4440 Assister / Broker



^{**}Pennie will be open on 12/26/22 (Christmas Day Observed), & 1/2/23 (New Years Day Observed)

Pennie & YMCA Health Equity Tour





View Tour Stops at:

https://ymcaharrisburg.org/locations/ymca-center-healthy-living/programs/the-health-equity-tour/ymca-health-equity-tour-stops/

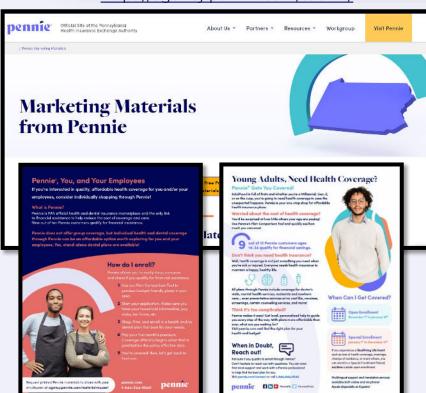
Or

At pennie.com – right on our homepage

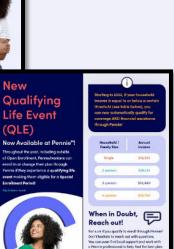


Pennie's Toolkit

https://agency.pennie.com/toolkit/









To connect with Pennie support, visit

FI 00 00 00

persis con/connect or call 1-044-644-6046

Recertification Training Reminder

Don't forget to complete recertification to remain Pennie-Certified for 2023!

Assisters

Recertification Deadline: 12/15

Get Pennie Certified at: agency.pennie.com/assisters/



Brokers

Recertification Deadline: 12/15

Get Pennie Certified at: agency.pennie.com/brokercertification/





PCW Materials

Decks and Recordings for Pennie Community Workgroup Meetings:

Resource: https://agency.pennie.com/pennie-community-workgroup/





Provider Search



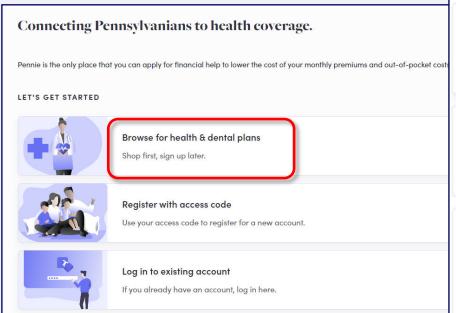
When shopping for a health plan, Pennie's integrated provider search let's you see which plans your provider is in-network.

Provider search available in:

- Browse for Plans (no login required)
- Shop for Plan (within customer's account)

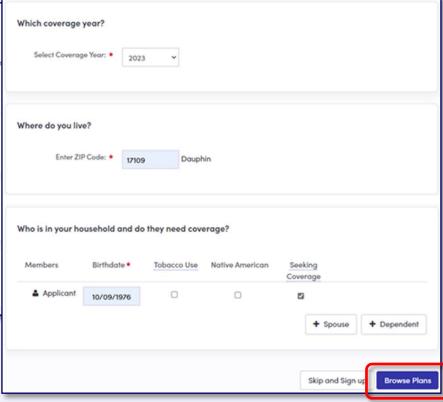


Browse for Plans

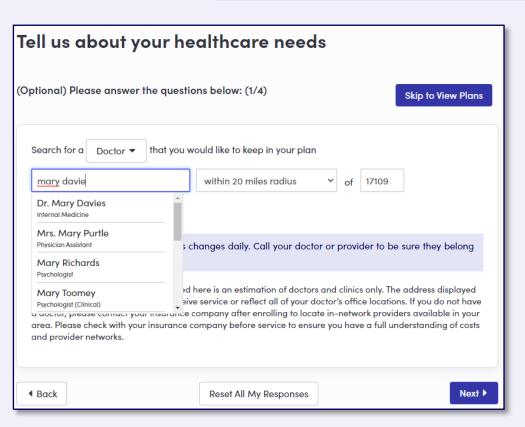


There are two ways to access provider finder:

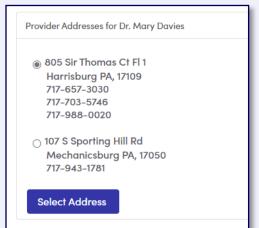
- Anonymous shopping
- Through the application process



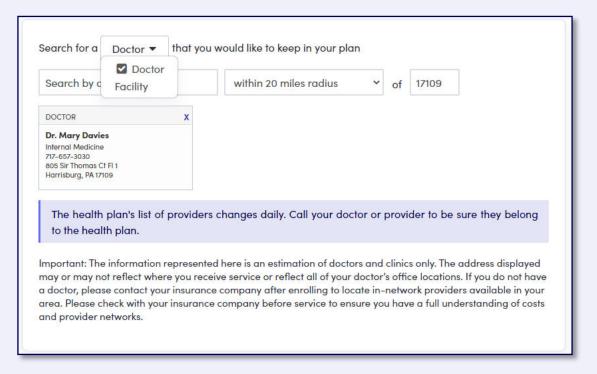
Search for Doctor



- Select the correct provider specialty
- Providers often show multiple locations, some locations may be in-network and other locations not.
 - Select the location you use.
 - If you go to multiple locations, search for the provider at each location



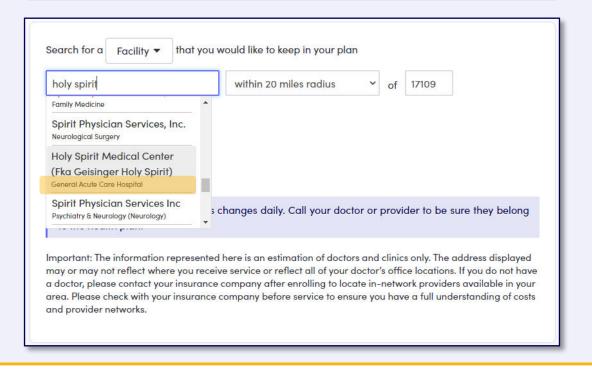
Searching for Multiple Doctors / Facilities



You can search for any combination of providers AND facilities/hospitals (up to five total at a time)



Search for Facility / Hospital





When searching for a hospital, select the 'General Acute Care Hospital' facility type

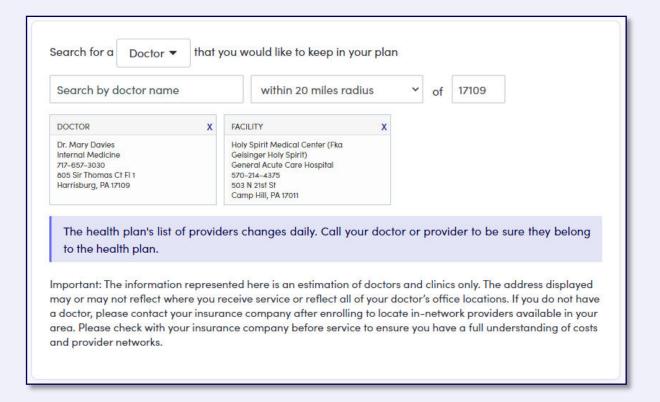
Search for Facility / Hospital

arch for a Facility • that	ou would like to keep in your plan		
earch by facility name	within 20 miles radius	~ of	17109
Provider Addresses for Holy Spirit	Medical Center (Fka Geisinger Holy Spi	irit)	
○ 450 Powers Ave			
Harrisburg PA, 17109			
717-972-4900			
∩ 4230 Crums Mill Rd			
Harrisburg PA, 17112			
717-972-4900			
C 20 Capital Dr			
Harrisburg PA, 17110			
717-724-6397			
717-972-4900			
717-972-6821			
O 2808 Old Post Rd			
Harrisburg PA, 17110			
717-920-4540			
O 5 Capital Dr Ste 203			
Harrisburg PA, 17110			
717-972-4900			
○ 101 Erford Rd			
Camp Hill PA, 17011			
717-972-4900			
○ 205 Grandview Ave Ste 30	9		
Camp Hill PA, 17011			
717-972-4663			
800 Poplar Church Rd			
Camp Hill PA, 17011			
717-724-6397			
717-763-0510			

Hospitals often have many addresses
Be sure to verify the address and/or search for multiple addresses



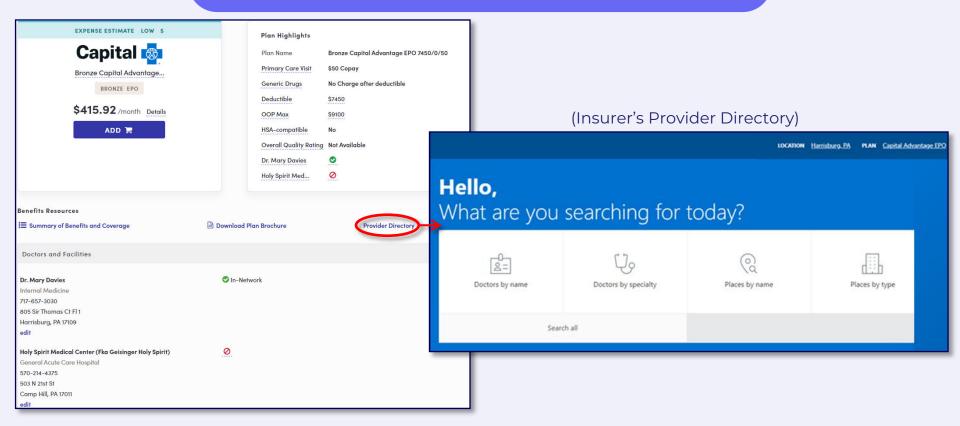
Provider Search



Plan Shopping – Provider Search Results

LOWER EXPENSE \$ Capital 🐯 Capital 🐯 HIGHMARK UPMC HEAITH PLAN Bronze Capital Advantage EPO Bronze PPO 7450/0/50 my Direct Blue EPO Bronze 8900 Geisinger Marketplace All-Access UPMC Advantage Bronze \$6,700/\$0 7450/0/50 **HMO Pharmacy First 8500** - Premium Network BRONZE PPO BRONZE EPO BRONZE EPO BRONZE HMO BRONZE PPO \$415.92 /month \$457.60 /month \$421.56 /month \$522.54 /month \$488.82 /month PRIMARY CARE VISIT \$50 Copay PRIMARY CARE VISIT \$50 Copay No Charge 0% Coinsurance PRIMARY CARE VISIT PRIMARY CARE VISIT No Charge after deductible after deductible PRIMARY CARE VISIT No Charge No Charge GENERIC DRUGS GENERIC DRUGS after deductible GENERIC DRUGS \$25 Copay after deductible after deductible No Charge GENERIC DRUGS GENERIC DRUGS \$30 Copay DEDUCTIBLE \$7450 after deductible DEDUCTIBLE \$8500 DEDUCTIBLE \$7450 DEDUCTIBLE \$6700 DEDUCTIBLE \$8900 OOP MAX \$9100 OOP MAX \$9100 OOP MAX \$8700 OOP MAX \$9100 OVERALL QUALITY OVERALL QUALITY OOP MAX \$8900 OVERALL QUALITY Not Available OVERALL QUALITY PATING RATING RATING OVERALL QUALITY RATING DR. MARY DAVIES RATING DR. MARY DAVIES DR. MARY DAVIES DR. MARY DAVIES DR. MARY DAVIES HOLY SPIRIT MED ... COMPARE COMPARE COMPARE DETAILS DETAILS DETAILS COMPARE DETAILS COMPARE DETAILS ADD 📜 ADD E ADD 📜 ADD E ADD E

Plan Details



Note: Even though dental plans not included in the integrated provider search, plan details do have provider directory links.



Helpful Hints

- Try searching by providers by full name. If unsuccessful, try adding middle initials.
- Be sure to verify the address you select is correct. Many providers/practices have multiple locations.
- Verify the specialty of the provider or facility you are selecting is correct as well.



Regardless of search results on Pennie or Insurer's site, **ALWAYS** contact your provider's office directly to confirm their participation.

"Family Glitch" Fix – ESI Affordability

What is "family glitch"? Employer-sponsored insurance (ESI) affordability was based on the cost of self-only coverage, not family coverage. If self-only coverage was affordable and family coverage was unaffordable, family members would be ineligible for financial assistance (even if the cost to enroll the family members in ESI was unaffordable).

- The IRS recently finalized a rule to fix the "family glitch" starting in 2023– ESI affordability will be:
 - (for employee) the cost of self-only coverage (no change)
 - (for family members) the actual cost of family coverage (NEW)
- More individuals will be eligible for financial assistance under new ESI affordability rule
- Pennie's 2023 application has been updated to implement these new ESI affordability rules
 - Current customers with access to ESI will be prompted to enter additional information next time they edit their application.
- For 2023, the ESI affordability threshold is 9.12% of annual household income.



ESI Affordability

- Today, we're going to dive further info the following topics:
 - Customers with Multiple Offers of ESI
 - Minimum Value
 - Determining Cost for Family Coverage
 - Completing the new ESI Affordability Questions on Pennie application

ESI Affordability – Multiple Offers of ESI

- Multiple Offers of ESI How is ESI affordability calculated?
 - One or more offers of affordable minimum value ESI = ineligible for financial assistance
 - If one ESI is affordable & another ESI is unaffordable = ineligible for financial assistance



Always include every offer of ESI on the Pennie application!

Pennie will determine which ESI is affordable/unaffordable and determine the impact on eligibility for financial assistance.

ESI Affordability – Minimum Value

- ESI is "Minimum Value" if the plan:
 - · covers at least 60 percent of the expected total allowed costs for covered services, and
 - provides substantial coverage of in-patient hospitalization and physician services
- How do you know if ESI is Minimum Value?
 - Employers have requirements to notify their employees about whether ESI is minimum value by:
 - Summary of Benefits and Coverage (SBC), and
 - Notice to employees about their Marketplace options and their potential eligibility for a premium tax credit, including whether the employer offers minimum value ESI (employers subject to Fair Labor Standards Act)
 - · If unsure, customers should contact their employer
- If ESI is Minimum Value (MV) for employees, does that mean it is Minimum Value for family members?
 - ESI that is MV for employees is considered MV for family members if the scope of benefits and cost sharing under the plan are the same for employees and family members.



ESI Affordability – Cost for Family Coverage

- What cost for family coverage should I use?
 - Amount the employee must pay to cover the employee and ALL of employee's "family" members offered ESI
 - Include all family members regardless if the tax dependent needs the ESI or is seeking coverage through Pennie.
 - "Family" includes the employee, the employee's spouse (filing a joint tax return), and employee's tax dependents
 - Do NOT include non-tax dependents offered ESI (e.g. adult children up to 26 who are independent tax filers)
 - Financial assistance for an employee's non-tax dependents is based on ENROLLING in ESI, not just an offer of ESI.
 - Financial assistance for an employee's tax dependents is based on an OFFER of ESI, regardless of whether they enroll in ESI
- What if the family members are offered ESI but unable to enroll because the employee did not enroll?
 - Family members would be ineligible for APTC because they have an offer of minimum value affordable ESI.
- What if the ESI includes multiple plan options?
 - Use the cost for the lowest-cost plan option that is minimum value



Do not calculate "cost of family coverage" as the cost to enroll family members minus the cost to enroll only the employee.





ESI Affordability – Example #1

НН					
Income: \$60,000	Min Value?	Cost (per month)	% of Income	Affordable?	Pennie Eligibility
Evan	Plan #A2	\$ 200	4%	Affordable	No APTC
		(EE Only)			
Sam	Plan #A2	\$ 600	12%	Unaffordable	APTC Eligible
(spouse)		(EE+Family)			
Chris	Plan #A2	\$ 600	12%	Unaffordable	APTC Eligible
(Child)		(EE+Family)			
Casey	Plan #A2	\$ 600	12%	Unaffordable	APTC Eligible
(Child)		(EE+Family)			

ESI via Evan's Company	Plan #A1	Plan #A2
Is plan minimum value?	No	Yes
Employee cost (monthly):		
Employee Only	\$ 150	\$ 200
Employee + Spouse	\$ 450	\$ 500
Employee + Child(ren)	\$ 350	\$ 400
Family	\$ 550	\$ 600





ESI Affordability – Example #2

нн		ESI via Eva	n's Comp	any		ESI via Sam's Company				
Income: \$60,000	Min Value?	Cost (per month)	% of Income	Affordable?	Min Value?	Cost (per month)	% of Income	Affordable?	Pennie Eligibility	
Evan	Plan #A2	\$ 200	4%	Affordable	Plan #B1	\$ 888	18%	Unaffordable	No APTC	
		(EE Only)				(EE+Family)				
Sam	Plan #A2	\$ 600	12%	Unaffordable	Plan #B1	\$ 333	7 %	Affordable	No APTC	
(spouse)		(EE+Family)				(EE Only)				
Chris	Plan #A2	\$ 600	12%	Unaffordable	Plan #B1	\$ 888	18%	Unaffordable	APTC Eligible	
(Child)		(EE+Family)				(EE+Family)				
Casey	Plan #A2	\$ 600	12%	Unaffordable	Plan #B1	\$ 888	18%	Unaffordable	APTC Eligible	
(Child)		(EE+Family)				(EE+Family)				

Evan's Company	Plan #A1	Plan #A2
Is plan minimum value?	No	Yes
Employee cost (monthly):		
Employee Only	\$ 150	\$ 200
Employee + Spouse	\$ 450	\$ 500
Employee + Child(ren)	\$ 350	\$ 400
Family	\$ 550	\$ 600

Sam's Company	Plan #B1	Plan #B2
Is plan minimum value?	Yes	Yes
Employee cost (monthly):		
Employee Only	\$ 333	\$ 999
Employee + Spouse	\$ 777	\$),999
Employee + Child(ren)	\$ 555	\$1,999
Family	\$ 888	\$ 1,999 R







Start Your Application

Family and Household

Income Information

Additional Information

Household Members

Evan Example

Other Health Coverage

Reconciliation of APTC

Employer Coverage Detail

State Employee Health Benefit

Additional Information

Sam Example

Chris Example

Casey Example

Summary

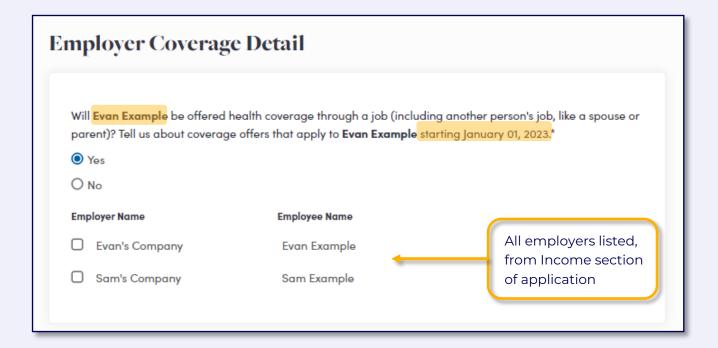
Review and Sign

ESI Affordability – Application

Eligible for ESI?

Employer Details

Minimum Value?





Start Your Application

Family and Household

Income Information

Additional Information

Household Members

Evan Example

Other Health Coverage

Reconciliation of APTC

Employer Coverage Detail

State Employee Health Benefit

Additional Information

Sam Example

Chris Example

Casey Example

Summary

Review and Sign

ESI Affordability – Application

Eligible for ESI?

Employer Details

Minimum Value?

Will Evan Example be offered health coverage through a job (including another person's job, like a spouse or parent)? Tell us about coverage offers that apply to Evan Example starting January 01, 2023.*				
Yes				
O No				
Employer Name	Employee Name			
Evan's Company	Evan Example			
Add Employer Detail Learn mo	ore			
Phone*	(717) 555-5555			
Address 1*	8 Evan's Company Drive			
Address 2	Address 2			
City*	Harrisburg			
Zip*	17101			
State*	Pennsylvania 🗸			



Start Your Application

Family and Household

Income Information

Additional Information

Household Members

Evan Example

Other Health Coverage

Reconciliation of APTC

Employer Coverage Detail

State Employee Health Benefit

Additional Information

Sam Example

Chris Example

Casey Example

Summary

Review and Sign

ESI Affordability – Application

Eligible for ESI?

Employer Details

Minimum Value?

Yes	
) No	
mployer Name	Employee Name
Evan's Company	Evan Example
Does Evan's Company o	ffer a health plan that meets the minimum value standard?* Learn more
cost of medical service of physician and inpo	the minimum value standard if it's designed to pay at least 60% of the total ces for a standard population, and its benefits include substantial coverage attent hospital services. Ordable coverage that meets the minimum value standards, you will not be an tax credit. Most job-based plans meet this standard.



Start Your Application

Family and Household

Income Information

Additional Information

Household Members

Evan Example

Other Health Coverage

Reconciliation of APTC

Employer Coverage Detail

State Employee Health Benefit

Additional Information

Sam Example

Chris Example

Casey Example

Summary

Review and Sign

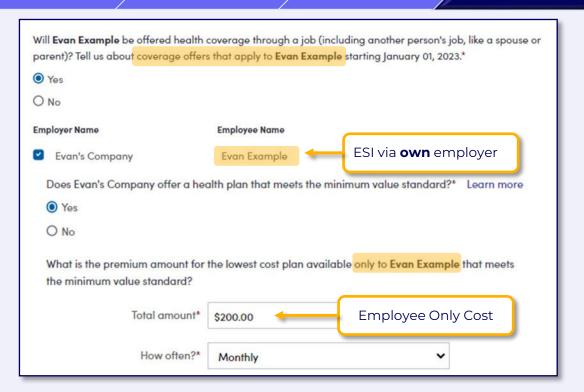
ESI Affordability – Application

Eligible for ESI?

Employer Details

Minimum Value?

Cost to Enroll?



Frequency options:

Hourly
Daily
Weekly
Every 2 weeks
Twice a month
Monthly
Quarterly
Yearly
One time only



Evan Steps Start Your Application Family and Household Income Information Additional Information Household Members Evan Example Other Health Coverage Reconciliation of APTC **Employer Coverage**

Detail

State Employee Health Benefit

Additional Information

Sam Example

Chris Example

Casey Example

Summary

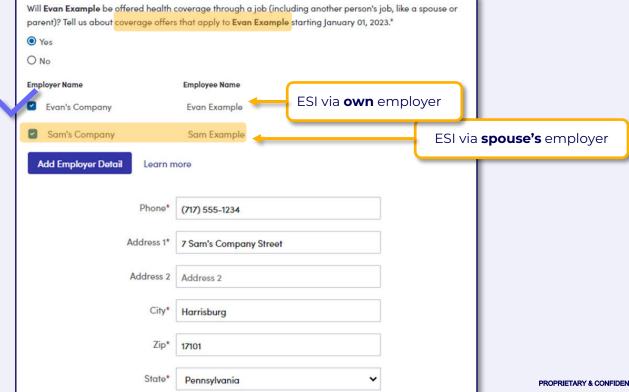
Review and Sign

ESI Affordability – Application

Eligible for ESI?

Employer Details

Minimum Value?





Steps Start Your Application Family and Household Income Information Additional Information Household Members Evan Example

Evan Example

Other Health Coverage

Reconciliation of APTC

Employer Coverage Detail

State Employee Health Benefit

Additional Information

Sam Example

Chris Example

Casey Example

Summary

Review and Sign

ESI Affordability – Application

How often?*

Monthly

Eligible for ESI? **Employer Details** Minimum Value? **Cost to Enroll?** Will Evan Example be offered health coverage through a job (including another person's job, like a spouse or parent)? Tell us about coverage offers that apply to Evan Example starting January 01, 2023.* Yes O No **Employer Name Employee Name Evan's Company** Evan Example ESI via **spouse's** employer Sam's Company Sam Example Does Sam's Company offer a family health plan that meets the minimum value standard and includes coverage for Evan Example?* Learn more O Yes O No What is the amount that Evan Example would have to pay for the lowest-cost family plan available through Sam's Company that provides coverage for Evan Example? Employee + Family Cost Total amount* \$888.00



Steps Start Your Application Family and Household Income Information Additional Information Household Members Evan Example

Sam Example

Other Health

Employer Coverage

Coverage

Detail

State Employee Health Benefit

Additional Information

Chris Example

Casey Example

Summary

Review and Sign

ESI Affordability – Application

Eligible for ESI?

Employer Details

Minimum Value?



Sam Steps Start Your Application Family and Household Income Information Additional Information Household Members Evan Example Sam Example

Coverage
Employer Coverage

Other Health

Detail Detail

State Employee Health Benefit

Additional Information

Chris Example

Casey Example

Summary

Review and Sign

ESI Affordability – Application

Eligible for ESI? **Employer Details** Minimum Value? **Cost to Enroll?** Will Sam Example be offered health coverage through a job (including another person's job, like a spouse or parent)? Tell us about coverage offers that apply to Sam Example starting January 01, 2023.* (Yes O No **Employer Name Employee Name Evan's Company** ESI via **spouse's** employer Evan Example Does Evan's Company offer a family health plan that meets the minimum value standard and includes coverage for Sam Example?* Learn more Yes O No What is the amount that Sam Example would have to pay for the lowest-cost family plan available through Evan's Company that provides coverage for Sam Example? Total amount* \$600.00 Employee + Family Cost How often?* Monthly Sam's Company Sam Example PROPRIETARY & CONFIDEN



Sam

Start Your Application

Family and Household

Income Information

Additional Information

Household Members

Evan Example

Sam Example

Other Health Coverage

Employer Coverage Detail

State Employee Health Benefit

Additional Information

Chris Example

Casey Example

Summary

Review and Sign

ESI Affordability – Application

Eligible for ESI?

Employer Details

Minimum Value?

Cost to Enroll?

Will Sam Example be offered health coverage through a job (including another person's job, like a spouse or parent)? Tell us about coverage offers that apply to Sam Example starting lanuary 01, 2023.* Yes O No **Employer Name Employee Name** Evan's Company Evan Example Sam's Company Sam Example ESI via **own** employer Does Sam's Company offer a health plan that meets the minimum value standard? Yes O No What is the premium amount for the lowest cost plan available only to Sam Example that meets the minimum value standard? **Employee Only Cost** Total amount* \$333.00 How often?* Monthly





Chris & Casey

Steps Start Your Application Family and Household Income Information Additional Information Household Members Evan Example Sam Example Chris Example Other Health Coverage **Employer Coverage** Detail State Employee Health Benefit Additional Information Casey Example Summary Review and Sign

ESI Affordability – Application

	coverage through a job (including another person's job, like a spouse rs that apply to Chris Example starting lanuary 01, 2023.*	or
○ No		
Employer Name	Employee Name	
☑ Evan's Company	Evan Example	ESI via parent's employer
Does Evan's Company offer a fam coverage for Chris Example?* Le	ily health plan that meets the minimum value standard and includes earn more	
Yes		
O No		
	imple would have to pay for the lowest-cost family plan available vides coverage fo <mark>r Chris Example?</mark>	
Total amount*	\$600.00	Employee + Family Cost
How often?*	Monthly	
Sam's Company	Sam Example	ESI via parent's employer
Does Sam's Company offer a fami coverage for Chris Example?* Le	lly health plan that meets the minimum value standard and includes arn more	
● Yes		
O No		
	imple would have to pay for the lowest-cost family plan available rides coverage for Chris Example?	
Total amount*	\$888.00	Employee + Family Cost
How often?*	Monthly ~	PROPRIETAR





ESI Affordability – Example #3

нн		ESI via Evar	n's Compa	iny	
Income: \$60,000	Min Value?	Cost (per month)	% of Income	Affordable?	Pennie Eligibility
Evan	Plan #A2	\$ 200 (EE Only)	4%	Affordable	No APTC
Sam (spouse)	Eligible, but not seeking coverage	Ţ	No Chang	ge to Family Cost	
Chris (Child)	Plan #A2	\$ 600 (EE+Family)	12%	Unaffordable	APTC Eligible
Casey (Child)	Plan #A2	\$ 600 (EE+Family)	12%	Unaffordable	APTC Eligible

Evan's Company	Plan #A1	Plan #A2
Is plan minimum value?	No	Yes
Employee cost (monthly):		
Employee Only	\$ 150	\$ 200
Employee + Spouse	\$ 450	\$ 500
Employee + Child(ren)	\$ 350	\$ 400
Family	\$ 550	\$ 600



Cost for Family Coverage = cost to enroll all members of tax household, even if some family members not seeking coverage through Pennie.



ESI Affordability – Example #4 & 5



HH Size: 2

111.0.20.0						
нн	ESI via I					
Income: \$60,000	Cost (per month)	% of Income	Affordable?	Pennie Eligibility		
Evan	\$ 200 (EE Only)	4%	Affordable	No APTC		
Chris (Child)	\$ 400 (EE+Children)	8%	Affordable	No APTC		
Casey (Child)	\$ 400 (EE+Children)	8%	Affordable	No APTC		

нн	ESI via			
Income: \$60,000	Cost (per month)	% of Income	Affordable?	Pennie Eligibility
Evan	\$ 200	4%	Affordable	No APTC
	(EE Only)			
Sam	\$ 500	10%	Unaffordable	APTC
(spouse)	(EE+Spouse)			Eligible

Evan's Company	Plan #A1	Plan #A2
Is plan minimum value?	No	Yes
Employee cost (monthly):		
Employee Only	\$ 150	\$ 200
Employee + Spouse	\$ 450	\$ 500
Employee + Child(ren)	\$ 350	\$ 400
Family	\$ 550	\$ 600

Change to tax household results in change to cost for family coverage





ESI Affordability – Example #6

	ESI via Evan's Company				
HH Income: \$60,000	Min Value?	Cost (per month)	% of Income	Affordable?	Pennie Eligibility
Evan	Plan #A2	\$ 200 (EE Only)	4%	Affordable	No APTC
Sam (spouse)	Plan #A2	\$ 500 (EE+Spouse)	10%	Unaffordable	APTC Eligible
Chris (Child, Not tax dep.)					
Casey (Child, Not tax dep.)					



Cost for Family Coverage = cost to enroll:

- Spouse (joint tax return)
- Employee's tax dependents

Do <u>NOT</u> include non-tax dependents offered ESI:

• Ex. Children under 26 not claimed as tax dependent

Evan's Company	Plan #A1	Plan #A2
Is plan minimum value?	No	Yes
Employee cost (monthly):		
Employee Only	\$ 150	\$ 200
Employee + Spouse	\$ 450	\$ 500
Employee + Child(ren)	\$ 350	\$ 400
Family	\$ 550	\$ 600





We Want to Hear From You



Questions & Feedback – Always Welcome



Service Service

+1 (844) 844-4440

Mon – Friday (OE) 8:00 AM to 7:00 PM Sat – 8:00 AM to 1:00 PM



Send Us Your Question

brokers@pennie.com

assisters@pennie.com

