



August 18, 2023

# **MS Teams Live Conference Call**



All attendees' lines are muted



All questions can be typed using the Q&A function. Pennie Reps will answer them one-on-one, publish, or audibly address.

## Today's Agenda

- Unwinding Update
- Accessibility Widget
- Broker Training
- Early Assister Training Preview
- Citizenship Verifications
- Transitioning to Medicare
- Preventing Duplicate Accounts
- Serving PA's Non-Citizen/Immigrant Population





# **Medicaid Unwinding Report**

Since we last spoke...

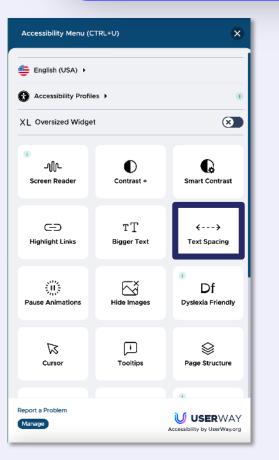
- Pennie has been contacting households via direct notices/mailers, emails, priority outbound calls, and texting!
- Pennie participated in **11 press conferences in communities across PA and a live ABC Special on July 19** in partnership with the Department of Human Services (DHS) to raise awareness of the unwinding and assistance available through Pennie

### • Pennie published the following collateral for stakeholder use:

- o Pennie Unwinding Webpage
- o FAQs
- o Explainer videos
- o Social media posts
- o Digital graphics
- Robust stakeholder toolkit in coordination w/ DHS
- Pennie's **advertisement and media campaign** is running, targeting lower-income households, vulnerable populations, and non-English speaking audiences
- Pennie's outreach activities ongoing with partnerships from the Assister Network and YMCA health equity tour



## Accessibility to Pennie.com



#### **Previous Text**



completed form REV-1882; electing to

receive information about anralling.

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# **Broker Training**

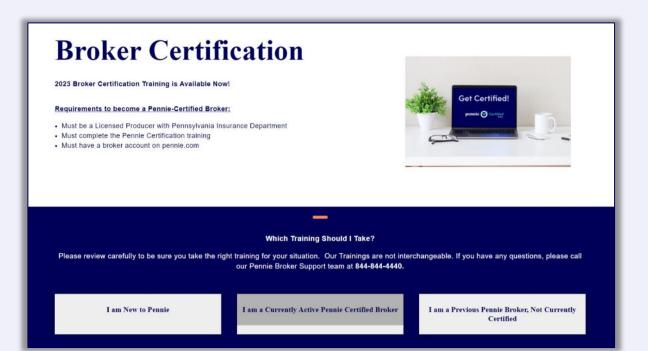
## 2024 Broker Training

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Pennie's 2024 Broker Training is coming SOON!

https://agency.pennie.com/brokercertification/



## **2024 Broker Certification Training**

New brokers can become certified **at anytime of the year;** certification through 12/31/2024.

2024 Broker Training modules have been updated for the upcoming plan year to include:

- Updated policy and operations content
- Broker portal system training tailored to your specific user role (choose one):
  - Agency/Agency Manager Account (for insurance organizations and agency managers)
  - Broker Account (for brokers within an agency)
- Annual privacy & security training (required by law)

All courses are available at no cost using the same TrainPA platform as the previous years' Broker Trainings.

Allow **5-7 business days** after completing training for your Pennie to review your account, your eligibility for recertification, and your PA producer license status.

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## **2024 Broker Recertification Training**

- Current Pennie-Certified Brokers must complete 2024 Recertification Training by the deadline to continue as a Pennie-Certified Broker through 12/31/2024.
- Recertification Course module content is streamlined to focus on new or updated policies, key policies warranting annual refresher (e.g. eligibility rules), policies related to strategic goals (e.g. health equity), and any legally-required content (e.g. privacy & security training).
- Once you have satisfied all requirements, your Pennie broker certification end date will update to 12/31/2024 confirming your recertification has been completed.
- Again, allow **5-7 business days** after completing training for your Pennie to review your account, your eligibility for recertification, and your PA producer license status.



**IMPORTANT**: If recertification not completed by deadline, the broker will be decertified effective 12/31/2023 and all customers will be de-designated. Decertified brokers can become Pennie-certified again in the future by completing the full New Broker Certification Training. Their previous book of business **cannot be restored after decertification**.

## 2024 Broker Training

## **Agency Managers** – Monitor Certification Status of Your Brokers

- 1. Log in to your Agency Manager account
  - Pending status = Not yet Pennie-Certified Broker
  - Certified status = Currently certified, may or may not have completed recertification.
- 2. Click Edit next to broker's name
- 3. Click "Certification Status"
  - Brokers who have a Renewal Date of 12/31/2024 have completed recertification for 2024!

Agents - Admin Staff -	Agency Delegation	ns - Agency	Account - My Deleg	gations - My Agent Pr	ofile •
Agent Name ‡	Active/Inactive	Customers	Agent License # \$	Certification Status	0
Broker #1	Active			Pending	٥.

Agent Information	Certification Status	
Profile		
	Agent Number	
My Tickets	Application Submission Date	
	Certification Status	Certified
Certification Status	Certification Number	
	Certification Date	11-01-2020
Status	Renewal Date	12/31/2024



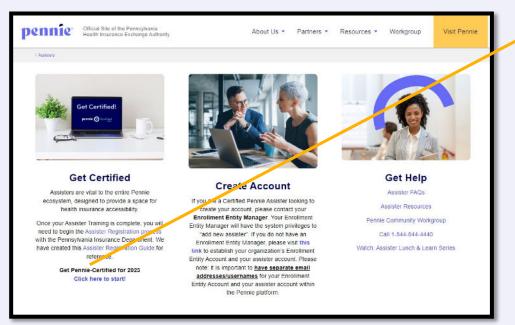
# **Early Assister Training Preview**

# Assister Training – OEP 2024

- Blackout date Monday, August 28th through Sunday, September 10th
- Launch Date Monday, September 11<sup>th</sup>
- Training Requests can be made under "Get Certified:" <u>https://agency.pennie.com/assisters/</u>
- Refresher Training critical updates and required elements
- New Assister Training comprehensive, resource-focused
- Email reminders will be sent

## 2024 Assister Training - Under Development

Pennie's 2023/2024 Assister Training is under development Projected launch - September 11, 2023 - for OEP 2024 Resource: <u>https://agency.pennie.com/assisters/</u>

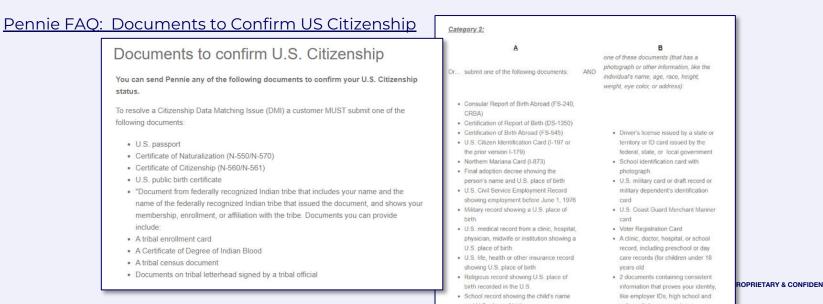


	ennie <sup>-</sup>
Re	equest Assister Training
* Rec	quired
1. PI	lease provide your first name. *
	Enter your answer
2. P	lease provide your last name. *
	Enter your answer
3. Pl	lease provide a valid email address (required). *
	Enter your answer



## Update: Birth certificates can be used as a single document to resolve Citizenship DMI

- Previously, US birth certificates could resolve Citizenship DMI only if accompanied by another document.
- Starting 7/1/2023, customers can provide a US birth certificate to verify Citizenship with no additional documents required.
  - This allows Pennie to provide a smoother verification process for the customer, preventing them from needing additional documentation to confirm citizenship.

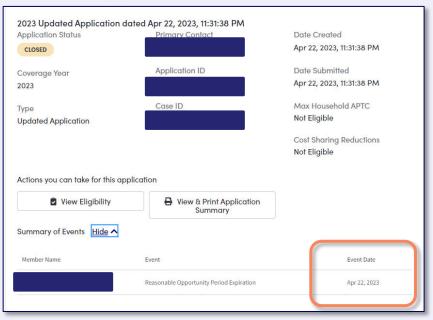


### **Options for Customers Who Lost Coverage due to Expiration of Citizenship DMI**

- DMI reminder notices sent prior to 7/1/2023 incorrectly informed customers that they could provide a US birth certificate to verify Citizenship with no additional documents required.
- This was not the policy at the time the notice was sent.
- Due to this notice issue, customers who lost coverage because of an expired Citizenship DMI <u>MAY</u> be eligible to have their coverage reinstated to avoid gaps in coverage, if they meet the criteria below:
  - ✓ Call to request reinstatement within 60 days of coverage end date,
  - ✓ Had coverage terminated due to expiration of Citizenship DMI,
  - ✓ Received at least one notice prior to 7/1/2023 that had incorrect information about US birth certificates to verify citizenship,
  - ✓ Not terminated for non-payment of premiums,
  - ✓ Be QHP eligible through Pennie, and
  - ✓ Provide sufficient documentation to verify Citizenship.

#### Fig. 1: Incorrect Citizenship DMI notice (prior to 7/1/223)

Notifications					
Back to Inbox Reminder: You must submit documentation to keep your Pennie coverage					
To:					
Sent:	Mar 24, 2023 10:06pm				
	✓   ∀ ✓   ① ··· - + ···   2 of7   ③   ①	2 0			
	Unemployment benefits (unemployment benefits letter) - Must contain first name, last name, source/agency, benefit amount, and duration (start and end date, if applicable)     Confirm your citizenship status     To confirm your citizenship status, we need you to submit one of the following documents, as explained in your eligibility notice:     U.S. public birth certificate				
	Consular Report of Birth Abroad (FS-240, CRBA)     Certification of Report of Birth (DS-1350)     Certification of Birth Abroad (FS-545)     U.S. Citizen Identification Card (I-197 or the prior version I-179     Northern Marina Card (I-1973)	1			
	<ul> <li>Final adoption decree showing the person's name and U.S. place of birth</li> <li>U.S. Chil Service Employment Record showing employment before June 1, 1976</li> <li>Military record showing a U.S. place of birth</li> <li>U.S. medical record from a clinic, hospital, physician, midwife or institution showing a U.S. place of birth</li> </ul>				
	U.S. life, health or other insurance record showing U.S. place of birth     U.S. life, health or other insurance record showing U.S. place of birth     Religious record showing U.S. place of birth recorded in the U.S.     School record showing the shift's name and U.S. place of birth				



#### Fig 2: Expiration of Citizenship DMI Reasonable Opportunity Period (ROP)

✓ Verify that coverage was terminated due to expiration of citizenship DMI ROP. Coverage terminates on the last day of the month when the ROP expired.

#### Fig 3: Citizenship documentation submitted within 60 days after coverage end date

Ticket Summary:	TIC-660971
Ticket Type	Verify Citizenship
Created for	
Date of Request	May 05 2023
Status	Resolved
Description	Applicant info Name:

✓ Submit acceptable documentation to verify Citizenship, no later than 60 days after coverage end date.

 Request for reinstatement must be received within 60 days after coverage end date.

#### Fig 4: Eligible for QHPs through Pennie

2023 Eligibility Summo	2023 Eligibility Summary					
Based on your application, members of your household are eligible for:  Qualified Health and Dental Plans						
<ul> <li><u>Advanced Premium Tax Credit</u> of up to \$0.00 for your household to lower your monthly insurance premium.</li> </ul>						
Detailed eligibility for each steps to enroll in a plan.	Detailed eligibility for each household member is listed below. Click on the 'Go to Dashboard' button for the next steps to enroll in a plan.					
Eligibility Results for hou	sehold members					
Household Member	Eligible for the following	Action needed				
	Qualified Health and Dental Plans Advanced Premium Tax Credit					
	Not Eligible to enroll in a Qualified Health or Dental Plan Not seeking coverage					
	<u>Not Eligible</u> to enroll in a Qualified Health or Dental Plan <u>Not seeking coverage</u>					

✓ Verify the member is currently QHP eligible.

#### Fig 5: Not terminated for non-payment

Rating Area: R-I	PA008		Rating Date:	Area Effect	o2/01/2023	
lome Address:	.045)		Mailin	g Address:	19020	
Primary Tax Filer:						
rollees (1 primary	, 0 spouse, 0 dependen	t)				
Type Name	Gender	DOB	Tobacco	SSN	Coverage Dates	Member ID
rollment History						
· · · · · · · · · · · · · · · · · · ·	Event		Maint	tenance Rea	ison Created B	V.
lime	Event Cancellation or Termin	nation Te	Maint ermination of		Exchange Admin (Ad	
Time 04-22-2023 11:31:39 02-14-2023 11:4:00		0.022702		Benefits		dministrator)

✓ Verify insurer has not terminated coverage for non-payment

• If the conditions of eligibility are present, Pennie reps will complete the reinstatement during the call.

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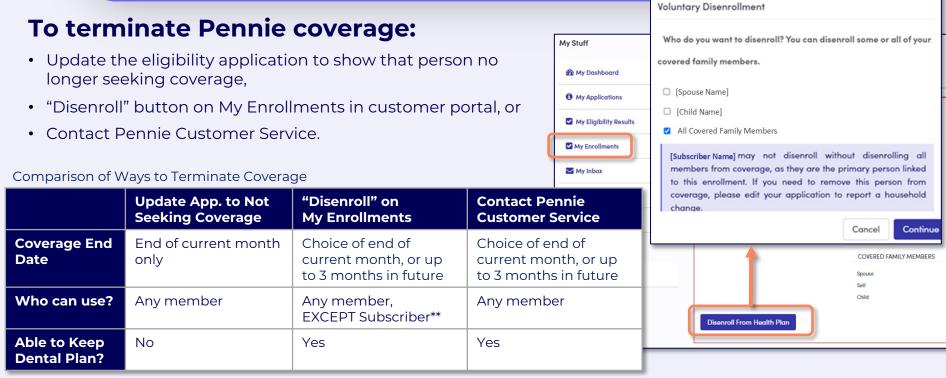
# **Transitioning to Medicare**

## **Transitioning to Medicare**

## **Customers with APTC/CSR becoming eligible for Medicare**

- Becoming eligible for Medicare Parts A & C, or Premium-Free Part A, causes customers to lose their eligibility for tax credits and cost-sharing reductions through Pennie.
- If do not want to keep full premium Pennie coverage, customers must terminate their Pennie coverage <u>BEFORE</u> their Medicare coverage begins.
- Pennie coverage will not auto-terminate due to Medicare eligibility.
- If customer doesn't terminate Pennie coverage, they will have double coverage.
- To terminate Pennie coverage:
  - Update the eligibility application to show that person no longer seeking coverage,
  - <sup>°</sup> "Disenroll" button on My Enrollments in customer portal, or
  - 。 Contact Pennie Customer Service.

# **Transitioning to Medicare**



\*\* Subscriber is typically the primary tax filer. If unsure who is subscriber, look for "self" on My Enrollments.

See June 2023 Community Workgroup for more information on self-service terminating coverage for individual family members.

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# **Preventing Duplicate Accounts:**

## **Preventing Duplicate Accounts**

- As an assister or broker, when working with a new client, ask them the following questions to determine if they likely have an existing household account on Pennie:
  - ✓ Have you (or your spouse or your parent) ever applied through Pennie?
  - ✓ Have you ever had coverage through Pennie?
  - ✓ Did you have coverage in 2020 through HealthCare.gov?
- Help customers try to access existing households using:
  - Forgot Password (if they already have a customer login), or
  - Register with Access Code to create account (or use SSN\*\*), or
  - Call Pennie Customer Service to have customers designate you by phone.
- Preventing duplicate accounts is important to prevent disruption to customers, including:
  - · Avoid accounts being documented incorrectly with out of date application information,
  - · Mitigate customers unnecessarily uploading documents that is no longer required,
  - Prevent customer having double coverage or inadvertently terminating for nonpayment of premium

WARNING: Double coverage can cause customer to receive excess APTC with potential tax consequences!

## Create Customer Record Customer Information Matches a record already in the system. Duplicate record cannot be created. First Name • Duplicate Last Name • Customer Date Of Birth • 12/21/1994

Prevent Creation of Duplicate Accounts

\*\* SSN would be for the primary account holder. Don't forget to try the SSN for both spouses since the existing account could be under either one.

## **Preventing Duplicate Enrollments**

- Pennie prevents duplicate enrollments at the end of plan shopping (before signing to complete enrollment)
- This alert indicates one or more members are attempting to enroll while they already have an existing enrollment that overlaps
- Member can contact Pennie customer service to find an account in which customer is enrolled
- This will also ensure duplicate enrollments aren't created, which will prevent issues come tax season

### What should you do if you receive duplicate enrollment message?

- 1. Go back to start of plan shopping and remove the person who is a duplicate enrollee, and complete plan shopping for the remaining individuals
- 2. Contact Pennie Customer Service to help resolve the duplicate enrollment.

## **Prevent Duplicate Enrollments** Information about your enrollment The following members of your household may already be enrolled in coverage: [Your Name] - Health and Dental Enrollment If you wish to keep these members enrolled in their existing coverage, return to your Dashboard and select the members in your household who still need to enroll in coverage. If you prefer to enroll all members in the same coverage, you must terminate all existing enrollments before enrolling again as a group. If you require assistance, please contact the Pennie Contact Center at 1-844-844-8040. **Back to DashBoard**

# Serving PA's Non-Citizen/Immigrant Population

## Immigrant Populations in Pennsylvania

- In the 2020 US Census, over 900,000 Pennsylvanians self-identified as 'foreign-born' (~7% of the total population). Even more identify as native-born with at least one immigrant parent (~1.1 million people).
- The rate of uninsured immigrants in the US was 26% (2020). In PA, the rate is approximately the same (including both lawfully present and undocumented).

## PA counties with highest number of immigrants include:

- o Philadelphia (222,600)
- o Bucks (61,400)

o Montgomery (88,800)

o Delaware (58,800)

o Allegheny (72,000)

Doloword (EQ QOO)

- Top countries of origin for immigrants in PA include: India (10%)
  Mexico (6%)
  - Dominican Republic (9%)
     Vietnam (3%)
  - o China (7%)
- Pennie has a significant population of enrollees who are non-citizens: More than 30,000 enrollees, as of spring 2022. Non-citizens who qualify for Pennie may be students, office workers, migrant workers, spouses of US citizens, refugees, and asylees.



# **Eligibility for Pennie**

- To qualify for health coverage through Pennie, a customer must:
  - ✓ be a PA resident,
  - ✓ be a US citizen, national, or an immigrant who is lawfully present in the US, and
  - ✓ expect to remain a citizen/national/lawfully present for the entire duration of time they are seeking coverage.



Traveling outside the US for short visits does not affect a lawfully present immigrant's eligibility for Pennie, as this travel does not change their PA residency status. Extended visits home *may* affect their residency status.

## Lawful Presence

- Federal law considers an immigrant or other noncitizen "lawfully" present if the individual:
  - Has been admitted into the U.S. legally and is present within the legally approved visa period, or
  - Has permission from the United States Citizenship and Immigration Services (USCIS) to stay or live in the U.S.
- What immigrant statuses qualify for Pennie Coverage?
  - o Lawful Permanent Resident (LPR/Green Card holder)
  - o Asylee
  - o Refugee
  - o Cuban/Haitian Entrant
  - o Conditional Entrant Granted before 1980
  - o Battered Spouse, Child and Parent
  - Victim of Trafficking and their Spouse, Child, Sibling or Parent
  - Granted Withholding of Deportation or Withholding of Removal, under the immigration laws or under the Convention against Torture (CAT)
  - Individual with Non-immigrant Status, includes worker visas (such as H1, H-2A, H-2B), student visas, U-visa, T-visa, and other visas, and citizens of Micronesia, the Marshall Islands, and Palau

- o Temporary Protected Status (TPS)
- o Deferred Enforced Departure (DED)
- Deferred Action Status (Exception: Deferred Action for Childhood Arrivals (DACA) is not an eligible immigration status for applying for health insurance)
- o Lawful Temporary Resident
- Administrative order staying removal issued by the Department of Homeland Security
- Member of a federally-recognized Indian tribe or American Indian Born in Canada
- o Resident of American Samoa
- o Paroled into the U.S.

NOTE: This is not a complete list of immigration statuses that may qualify for Pennie coverage.

## **Options for People not Lawfully Present**

People who are not lawfully present in the U.S., including undocumented immigrants and non-citizens with the status of Deferred Action for Childhood Arrivals (DACA)\*\*, are <u>not</u> eligible to enroll in coverage through Pennie.

You should explore other health care programs in PA that might provide services to people who do not qualify for Pennie coverage.

#### **Options for People Not Lawfully Present**

MAY be eligible for	NOT eligible for		
<ul> <li>✓ Emergency medical assistance (Emergency Medicaid) for emergency treatment.</li> </ul>	<ul> <li>X Health coverage through a Marketplace, even at full price.</li> <li>X Programs to lower their costs through a Marketplace,</li> </ul>		
<ul> <li>Public health programs, community health centers, and hospital care.</li> </ul>	including APTC and CSR × Non-emergency Medicaid or CHIP		
<ul> <li>Private coverage offered outside of Pennie at full price.</li> </ul>			

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Emergency Medicaid is a special program for emergency assistance within PA's Medical Assistance program, for those who do not have other sources of coverage for emergency conditions.



\*\*Proposed federal rules may make individuals with DACA status eligible for coverage through Pennie starting as early as Nov. 1, 2023. Pennie will notify stakeholders of changes to federal rules. Contact Pennie Customer Service for assistance when working with individuals with DACA status.

# Helping Immigrants Applying Through Pennie

When working with customers enrolling in Pennie coverage, make sure they have brought all necessary documents and information with them to help with the application process.

## Things to consider when helping someone with lawful presence apply:

- 1. Determine if they're likely eligible for Pennie coverage and should apply.
  - What is their current immigration status?
  - Do they have a green card or other documentation to show immigration status?
  - How long have they been lawfully present in the US?
  - Do they have other household members with different immigration statuses, including US Citizens and/or individuals not lawfully present?
- 2. Understand the correct documents they need to prove their immigration status and income if needed. Review with the customer how and when they might need to submit these documents to Pennie.
- 3. Ask the customer to bring their Social Security Number (SSN) or other identification numbers when you meet to go over their application and options (e.g. Alien Number, Green Card ID Number).



**NOTE:** Most lawfully present immigrants who are also Legal Permanent Residents (i.e. individuals who were admitted to the US on a citizenship path) will have an SSN.



## Social Security Number & Individual Tax ID Number (ITIN)

- □ Many non-citizens have social security numbers (SSN) and must provide it if they do.
- Some may have an ITIN (Individual Taxpayer Identification Number), which demonstrates their ability to work in the U.S. However, an ITIN cannot verify lawful presence in the Pennie application and should not be used in lieu of an SSN.

## Can individuals without an SSN apply for coverage through Pennie?

Yes, individuals without an SSN can apply. They should leave the SSN field blank. (Do not input an ITIN or any other number in the SSN field besides the applicant's correct SSN.) They will provide other information demonstrating their lawful presence status later in the application.

## Who is required to provide an SSN on the Pennie application?

- Anyone applying for coverage who has an SSN, and
- Any adults who have an SSN (if the household is applying for financial assistance), even if the adult is not applying for coverage for themselves



TIP: If customer has an identification number but you're not sure what type of number it is, the application will tell you what format of identification number should be entered in that field.

Permanent Pes	ident Card "Green Card", 1–551
	Please enter your alien number (also known as your alien registration number, USCIS number, or A-Number). When entering an A-Number, include all nine numerical digits. Do not enter other characters or letters. If the number is an older issued A-Number, add leading as to ensure nine digits.
Alien Number*	?
	Please enter the Card Number, Card Number is 13 characters long, with the first 3 characters alpha and the remaining to characters numeric.

See July 2022 Community Workgroup for more information on SSNs and who is required to provide an SSN on the Pennie application.

## **Pennie Application Immigration Questions**

- On the application, non-US citizens need to attest to having an eligible immigration status and answer other relevant questions about their immigration status.
- Customers should select the document that corresponds with their most current immigration status and provide the identification information that applies to that <u>document</u>

	s Spor	use Customer a U.S. citizen or U.S. national?*
Check if <b>Spouse Custemer</b> has eligible immigration status Learn more Please select a document type* Permanent Resident Card "Green Card", I–551 Temporary I–551 Stamp (on passport or I–94, I–94A) Machine Readable Immigrant Visa (With Temporary I–551 Language) Employment Authorization Card (EAD, I–766) Arrival/Departure Record (I–94, I–94A) Arrival/Departure Record (I–94, I–94A) Proreign Passport Reentry Permit (I–327) Refugee Travel Document (I–571) Certificate of Eligibility for Nonimmigrant (F–1) Student Status (I–20) Certificate of Eligibility for Exchange Visitor (J–1) Status (D52019) Notice of Action, I–797	O Yes	
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	Ooth	er status

Does Sp	ouse Customer also have any of these documents? (Select all that apply) Learn more
Certi	fication From U.S. Department of Health and Human Services (HHS) Office of Refugee Resettlement )
Offic	e of Refugee Resettlement (ORR) Eligibility Letter (if Under 18)
Cubo	an/Haitian Entrant
C Resid	lent of American Samoa
Batte	red spouse, child, or parent under Violence Against Women Act
Docu	ment indicating member of federally-recognized Indian tribe or American Indian born in Canada
Docu	ment indicating withholding of removal
O None	of these
Has <b>Spa</b>	use Customer 's primary residence been in the U.S. since 1996?*
O Yes	
No	
Has Spa	use Customer had their current immigration status for the last 5 years?*
• Yes	
O No	



NOTE: While the I-797 Notice of Action may be an acceptable form of documentation, it will not be accepted when it says "THIS NOTICE DOES NOT GRANT ANY IMMIGRATION STATUS OR BENEFIT" at the top of the notice.

## **Five-Year Bar**

- Qualified immigrants are eligible for nonemergency Medicaid, CHIP, and other major federal programs with certain conditions and restrictions.
- To qualify for Medicaid coverage, many qualified non-citizens (such as Lawfully Permanent Residents or green card holders) have a five-year waiting period known as the "five-year bar."
- The five-year waiting period begins on the date the individual first received qualified status.
- Lawfully present customers who have not met the five-year bar and have income below 100% of Federal Poverty Level (FPL) can qualify for coverage and financial help through Pennie.

## Who is exempt from the five-year bar in Pennsylvania?

- ✓ Pregnant women
- ✓ Children 18 and younger
- ✓ Refuges, asylees, Or
- ✓ Lawful permanent residents who used to be refugees or asylees

## **Immigrant Populations in Pennsylvania**

- In the 2020 US Census, over 900,000 Pennsylvanians self-identified as 'foreign-born' (~7% of the total population). Even more identify as native-born with at least one immigrant parent (~1.1 million people).
- The rate of uninsured immigrants in the US was 26% (2020). In PA, the rate is approximately the same (including both lawfully present and undocumented).

## PA counties with highest number of immigrants include:

- Philadelphia (222,600) 0
- Bucks (61,400) 0

- Montgomery (88,800) 0
- 0

Allegheny (72,000) 0

- Delaware (58,800)

## Top countries of origin for immigrants in PA include:

- Mexico (6%) India (10%) 0
- Vietnam (3%) Dominican Republic (9%) 0 0
- China (7%) 0

0

Pennie has a significant population of enrollees who are non-citizens: More than 30,000 enrollees, as of spring 2022. Non-citizens who qualify for Pennie may be students, office workers, migrant workers, spouses of US citizens, refugees, and asylees.

## **Mixed Immigration Status Households**

Many immigrant families are of "mixed status," with members having different citizenship & immigration statuses

• Pay close attention to the eligibility notice and the customer's dashboard for "mixed status" households to understand the eligibility for each family member.

Example 1		-	
Eligibility by Immigration Status	Not Lawfully Present	Lawfully Present (<5 years)	US Citizen
Medicaid/CHIP?	×*	×*	✓
QHP?	×	✓	<ul> <li>✓</li> </ul>
APTC/CSR?	×	✓	✓

\* Possibly eligible for PA Emergency Medicaid

Example 2			
Eligibility by Immigration Status	Lawfully Present (<5 years)	Lawfully Present (5+ years)	US Citizen
Medicaid/CHIP?	×*	✓	✓
QHP?	✓	✓	✓
APTC/CSR?	✓	✓	✓

\* Possibly eligible for PA Emergency Medicaid



Individuals who are not lawfully present may apply for an eligible family member (for example, an undocumented parent applying on behalf of their citizen child).

• Family members who are not seeking coverage will NOT be asked for their immigration status.

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## We Want to Hear From You

Questions & Feedback – Always Welcome



Call Customer Service

+1 (844) 844-4440

Mon – Friday 8:00 AM to 6:00 PM

