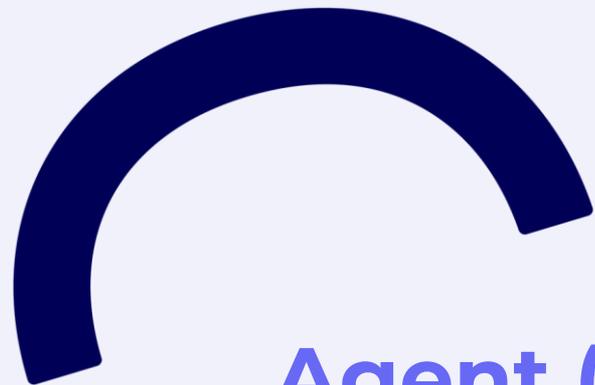




**pennie**<sup>®</sup>



# Agent (Broker) Account Creation and Claiming Guide

# Overview

Pennie uses a modern and proven technology platform trusted by State-based Marketplaces across the country. While the platform offers customers tools to apply, shop, compare, and enroll in comprehensive health and dental coverage, there are also tools available specifically designed for brokers to assist in serving and managing customers.

This guide will review the steps needed to create an **Agent (Broker) Account**. For assistance creating an **Agency and Agency Manager account**, please refer to our **Agency & Agency Manager Account Creation Guide**.

Jump to:

## Account types

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### Which account type is right for you?

Pennie accounts are designed to help you and your business serve Pennsylvania customers. You will want to register for the account that best fits your business and situation.

<p><b>Agency/Agency Manager Accounts</b> are for:</p> <ul style="list-style-type: none"> <li>• Brokers who work on their own outside a multi-broker agency</li> <li>• Supervisors/managers of agencies with two or more brokers</li> <li>• Supervisors/managers of an insurance organization, or</li> <li>• Supervisors/managers of broker call centers</li> </ul>	<p><b>Agent/Broker Accounts</b> are for Individual agents who work within/are:</p> <ul style="list-style-type: none"> <li>• A brokerage agency amongst other brokers</li> <li>• Call centers</li> <li>• Insurance organizations ("Captive" agents), or</li> <li>• Agents that are not a manager or supervisor</li> </ul>
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## Account creation

©

### Broker Account Creation

The **Agency Manager assigned to the Agency account is responsible for initiating the creation of a new Agent account.**

To add a broker to your Agency who does *not* currently have a Pennie account, the Agency Manager simply selects the **Add a New Agent** option from the Agents dropdown of their Agency account.

The Agency Manager prefills some of the account information before submitting, which will trigger a link to be sent to the broker at the email address used to create the account, requesting that they claim the account.



# Which account type is right for you?

Pennie accounts are designed to help you and your business serve Pennsylvania customers. You will want to register for the account that best fits your business and situation.

**Agency/Agency Manager Accounts** are for:

- Brokers who work on their own outside a multi-broker agency
- Supervisors/managers of agencies with two or more brokers
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- Supervisors/managers of broker call centers

**Agent/Broker Accounts** are for Individual agents who work within/are:

- A brokerage agency amongst other brokers
- Call centers
- Insurance organizations (“Captive” agents), *or*
- Agents that are not a manager or supervisor

# What tools are inside the Broker Portal?

What can you do with the Pennie Broker Portal?

1. Accept new customers / remove customers from your own Book of Business
2. Manage current customers and see their current application status
3. Manage current customers' Data Matching Inconsistencies (DMI) and other tickets
4. Process an application on your customer's behalf, *and*
5. Manage your broker profile information

# Broker Account Creation

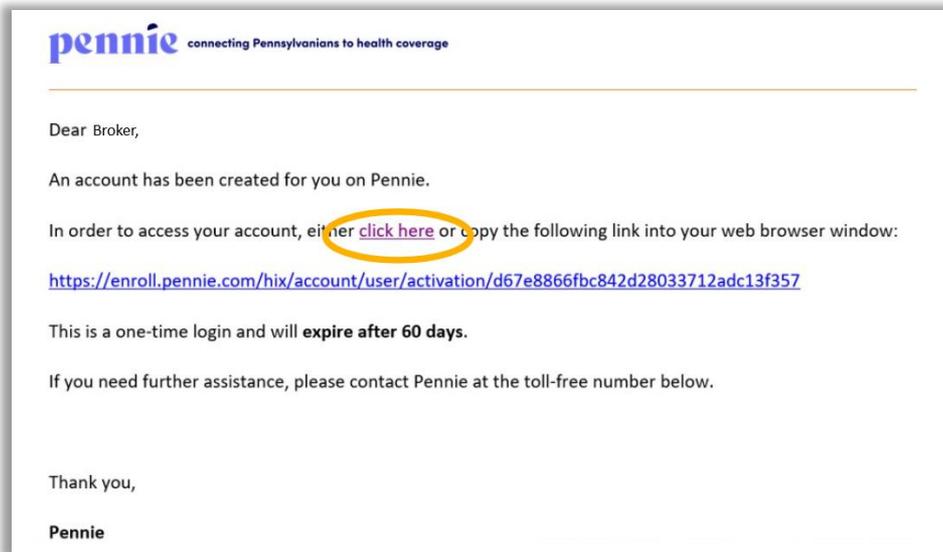


The **Agency Manager** assigned to the Agency account **is responsible for initiating the creation of a new Agent account.**



To add a broker to your Agency *who does not currently* have a Pennie account, the Agency Manager simply selects the *Add a New Agent* option from the *Agents* dropdown of their Agency account.

The Agency Manager prefills some of the account information before submitting, which will trigger a link to be sent to the broker at the email address used to create the account, requesting that they claim the account.



# Completing Your Broker Account

Upon claiming your account, you will verify the information that the Agency Manager prefilled before finishing the set up of the account by adding some additional information and selecting your preferences:

The screenshot shows a web form titled "New Agent Registration". On the left, a "Steps" sidebar lists "1. Agent Information" (highlighted in blue) and "2. Profile". The main form area is titled "Agent Information" and contains a sub-header: "Provide the following information so we can certify you to make your services available on Pennsylvania. After a quick review, we'll send you an email letting you know when your application has been approved." The form fields include: "First Name\*" with the value "Test"; "Last Name\*" with the value "Brokerthree"; "Pennsylvania Agent License Number\*" (empty) with a note "(Not your NPN)"; "Agent NPN\*" (empty); "License Renewal Date\*" with a date picker set to "MM-DD-YYYY"; "Individual Email\*" (empty) with a blue eye icon; "Primary contact number\*" (empty); "Business Contact Phone Number" (empty); "Alternate Phone Number" (empty); "Fax Number" (empty); and "Preferred Method of Communication\*" with a dropdown menu set to "Select".

Your name, contact information, and NPN will be available for customers to see in your public Pennie profile

If you do not have a FEIN, you can use your SSN number instead (not shown)

Method you prefer customers to communicate with you (phone vs. email)

# Completing Your Broker Account

An important component to your Pennie Agent profile is an accurate portrayal of your product expertise, public website, and professional education. This is what customers will see when searching for a broker:

**New Agent Registration**

**Steps**

- ✓ Agent Information
- 2. Profile**

**Step 2: Profile**

Provide information about you and your business for your public profile. This information will be viewed by Pennie users looking for agents on exchange. The more information you provide, the more they're likely to contact you.

**Clients Served**  Individuals / Families

**Languages**

**Product Expertise**

- Health
- Dental
- Vision
- Life
- Medicare
- Workers Compensation
- Property/Casualty

**Your Website Address**

**Your Public Email**

**Education**

**About Me**

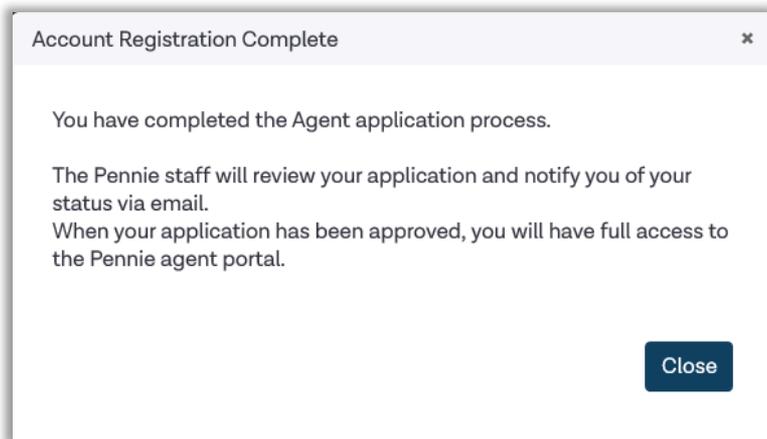
Customers will be able to better choose a broker to assist them when they know what product expertise you have, and if you are able to speak any additional languages

# Completing Your Broker Account

After completing your Pennie profile, a system notification will inform you of the Pennie review and approval process.

In order to become Pennie-certified, all brokers *must*:

1. Be licensed by the PA Insurance Department with a Health line of authority, *and*
2. Complete Pennie's Broker Certification Training



A video walkthrough of how to claim a Broker account along with an overview of the account Dashboard can be found on Pennie's YouTube page: [Claiming a Broker Account & Overview of Broker Dashboard | YouTube – PenniePA.](#)

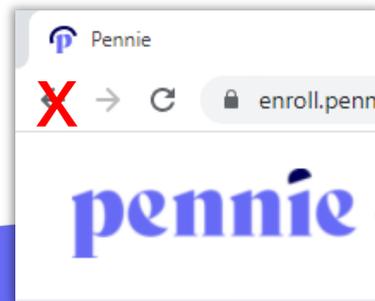
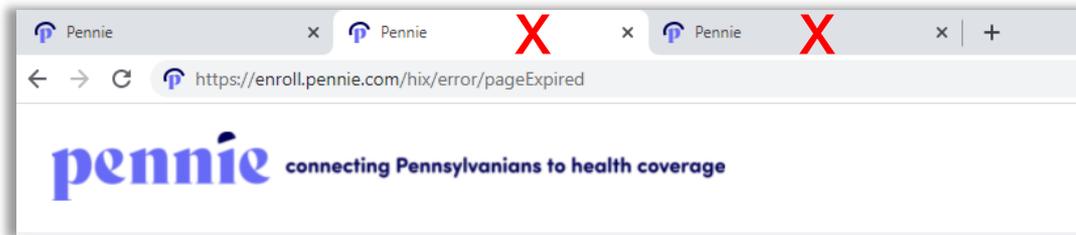
# Tips for Using Your Pennie Broker Portal

Only work on **one** customer at a time.

**Never** have the Pennie Platform open in more than one web browser tab at a time.

**Do not** use the back button while navigating through the Pennie Platform; using the back button and/or multiple tabs may result in:

1. Privacy and security incidents within the enrollments of your clients or additional Pennie customers
2. Privacy and security incidents within the Agency, Agency Manager or Agent's profiles
3. Incorrect user account information, *and/or*
4. Enrollment errors



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